



Auctioneers In The Heartland

JUNE 6-9, 2019

**ANNUAL CONVENTION, TCAP COURSES &
*State Championship***

HILTON WACO & CONVENTION CENTER • WACO, TX

WWW.TEXASAUCTIONEERS.ORG

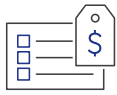


Program

proxibid.

MAXIMIZE YOUR ONLINE SALES

2018 Marketplace Statistics



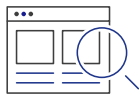
\$5B

INVENTORY OFFERED



1.8M

ALL-TIME BUYERS



2.4M

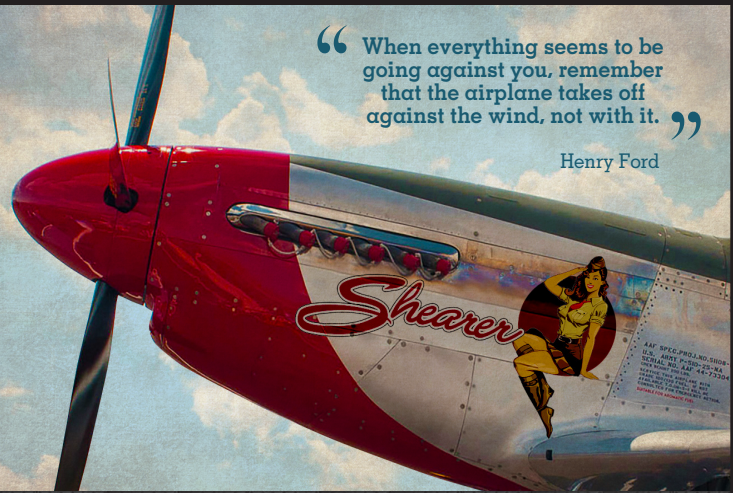
SITE VISITS MONTHLY

SELL WITH PROXIBID. Proxibid.com/Selling > 877-505-7770

*The Auction Professional's
First Choice for Printing & Mailing*

“When everything seems to be going against you, remember that the airplane takes off against the wind, not with it.”

Henry Ford



DIRECT MAIL AUCTION ADVERTISING
BRANDED MARKETING MATERIALS
REACH BUYERS AND SELLERS

SUPERIOR QUALITY
ON TIME DELIVERY
EXPERT RECOMMENDATIONS

Shearer
PRINT & DIGITAL MARKETING
Since 1937



Design



Print



Mail



Social



Kokomo, IN • 765.457.3274 • www.shearerpos.com
David Lovegrove, AMM • dlovegrove@shearerpos.com

Expertise • Service • Commitment

LET'S TALK AUCTION!



ONLINEPROS.COM
THE ONLINE AUCTION SPECIALISTS

From auction to appraisal, **Lemons Auctioneers** can guide you through the process of asset liquidation.

Call (800) 243-1113 TODAY
for a FREE consultation.

lemonsauctioneers.com | onlinepros.com

For All Of Your Real Estate Needs

Residential • Commercial • Industrial • Land



MY REAL ESTATE
EXPERT

Call (713) 583-9999 TODAY
for a FREE consultation.

MyRealEstateExpert.com

RISING STAR PARTNER



TITANIUM SPONSORS



Manheim



AUCTIONLOOK



PLATINUM SPONSORS



GOLD SPONSOR



BRONZE SPONSORS



CONTESTABLE SPONSORS

BOB DICKERSON AND ASSOCIATES

JONES SWENSON AUCTIONS

IN MEMORY OF MILES AUTRY

IN MEMORY OF JIM SAMPLE

RENE BATES AUCTIONEERS INC.

BREAK SPONSORS

JOHN SISK AUCTIONEERS INC.

SWIGO AUCTIONS

CONTESTBUCKLE SPONSORS

M&M AUCTIONS - ROBINETT AUCTION SERVICES - SCOTT DRODDY AUCTION CO.



PROFESSIONAL

PRO AUDIO • VIDEO • LIGHTING • INSTALLATIONS



The Auctioneer's Nationwide Resource

- Portable and installed sound reinforcement
- Wireless and ear set microphone systems
- Wireless monitoring/intercom systems
- Lighting and broadcast solutions
- Rentals • Installations • **And much more!**



Jeffery McDaniel
 Sr. Account Manager
 Dallas, TX
 jmcDaniel@gcpro.com
 972-890-4244

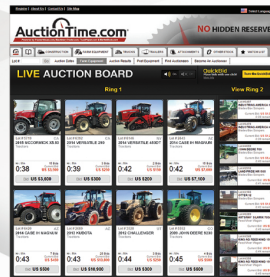


Hector Varela
 Account Manager
 Dallas, TX
 hector@gcpro.com
 214-717-2418

WWW.GCPRO.COM

AuctionTime.com

Powered by TractorHouse.com, MachineryTrader.com, TruckPaper.com & MarketBook.com



**INDUSTRY SPECIFIC
MARKETING IN**

*TractorHouse®
Machinery Trader®
Truck Paper®*

**www.AuctionTime.com
(800) 334-7443**



**ONLINE BIDDING ON
THE NATIONAL, LOCAL
AND COMPANY LEVEL.**

*Sign Up For Your State
Portal Today*

**www.HiBid.com
Texas.HiBid.com**



IMPORTANT INFO.



TAA REGISTRATION HOURS

Thursday: 8AM-4PM ♦ Friday: 7AM-6PM ♦ Saturday: 8AM-6PM

CE INFORMATION

DUAL CREDIT REAL ESTATE CLASSES TREC CE CREDITS/TDLR COURSE CODE

June 7, 2019 - 8:30AM-6:00PM

REAL ESTATE AUCTIONS: SOCIAL MEDIA, PROSPECTING
TDLR COURSE #20458, 4 HRS / TREC COURSE #36678, 4HRS

DATA SAFETY & SECURITY: RISK MANAGEMENT, COLLECTIONS
TDLR COURSE #20459, 4 HRS / TREC COURSE #36679, 4 HRS

**The instructor, Amy Smyth Harris will process TREC credits.*

June 6, 2019

TEXAS CERTIFIED AUCTION PROFESSIONAL COURSE TDLR COURSE CODES

8:30AM-5:30PM

BUSINESS FUNDAMENTALS INTENSIVE: COURSE #20457, 8 HRS

9:00AM-6:00PM

MARKETING AT ALL ANGLES: COURSE #20456, 8 HRS

TDLR AUCTIONEER CE CREDITS

You must sign in and turn in evaluation for each course for CREDIT. TAA will report to TDLR within 5 days. Contact TAA for questions.

COURSE CODES

EMAIL MARKETING & CONTACT MANAGEMENT, COURSE #20460, 2 HRS
AUCTION LAW: AUCTION CASE LAW & VERDICTS, COURSE #20461, 2 HRS
BENEFIT AUCTION, COURSE #20462, 2 HRS
DIVERSE CHANT: LIVESTOCK AND EQUIPMENT, COURSE #20463, 2 HRS
CHANT OF A CHAMPION, COURSE #20464, 2 HRS
GENERAL APPRAISAL TECHNIQUES, COURSE #20465, 2 HRS
AUCTIONEER'S TOOL BOX, COURSE #20466, 2 HRS
BEST PRACTICES FOR ONLINE AUCTIONS, COURSE #20467, 2 HRS
BALANCING WORK AND PERSONAL LIFE, COURSE #20468, 2 HRS
BECOMING A BETTER SPEAKER, COURSE #20469, 2 HRS

AUCTION TERMS. CONDITIONS. DISCLOSURES

1. You must be registered and have received a bid number before bidding on any auction item.
2. All winning bids are binding, and all sales are final.
3. Payment by the successful bidder must be made immediately following each night's auction by cash, check, Visa, MasterCard, American Express, or Discover. Prepayment forms will be available at registration to expedite checkout after the auction(s).
4. Items must be picked up each night after the auction. The Texas Auctioneers Association is not liable for any items not picked up. Shipping can be arranged at an additional fee.
5. Descriptions of the items have been made with every reasonable effort to describe each one correctly, but all items are sold "where is" and "as is" and without warranty or representation of any kind as to the correctness of description, genuineness, authenticity, quality, or fitness for any purpose. The Texas Auctioneers Association does not assume any liability for the authenticity or the authorship of any property offered.
6. All auction items and services must be used within the time limits stated and are subject to the terms and conditions stipulated by the donors.
7. All items have been donated to the Texas Auctioneers Association and are sold by it and not by the donors. Purchasers may not ask for refunds or exchanges from the donor.
8. All items are non-transferable.
9. All bids are subject to a 10% buyer's premium which is in addition to the placed successful bid.

Disclosures: For Fun Auction & Contest Auctions, you MUST have a bidder number. Get bidder number at TAA registration. Bidders MAY pre-qualify with credit card payment and expedite check out each evening. Ask TAA Registration how to get "PRE-QUALIFIED". 10 % premium added to all auction items. ALL items MUST be PAID for and COLLECTED at the end of EACH AUCTION. TAA is NOT liable for ANY items left in the auction area overnight or unclaimed. Shipping arrangements can be made for an additional fee.

HOTEL INFORMATION

Hilton Waco & Convention Center
113 S University Parks Dr., Waco, TX 76701
Phone #: 254-754-8484

MEET YOUR TAA STAFF

Krista Richter, Executive Director
Jennifer George, Communications
Christina Pace, Membership

Texas Auctioneers Association
201 Stillwater, Suite 8, Wimberley, TX 78676
512.285.2727 | info@texasauctioneers.org | www.texasauctioneers.org

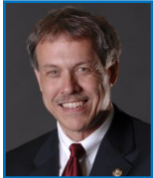


SPEAKERS

TCAP COURSE SPEAKERS:



Liz Anderson - Waco, TX. Founded E.H. Anderson Public Relations in 2002. Her publicity services include all areas of advertising, social media marketing and promotion.



Mike Brandly, CAI, CAS, AARE - Groveport, OH. National Speaker, NAA Faculty, Auctioneer since 1979, Real Estate Appraiser, and approved Continuing Legal Education instructor for attorneys by Ohio Supreme Court and serves as Adjunct Faculty for Hondros College of Business.



Brent Graves - Stephenville, TX. Owner of Alliance Auctioneers. Specializes in real estate and liquidations, as well as experience with all facets of auction method sales. Texas State champion 2004 and ranked in the top 25 auctioneers internationally in 2005. He has served as a leader and speaker in the industry and believes in exceeding expectations of sellers and buyers!



Beth Rose, CAI, AAM, AARE - Toledo, OH. Beth Rose Real Estate and Auctions, LLC. Beth is a second-generation Auctioneer/Realtor and a veteran in the business. She has built her company from the Toledo headquarters, and expanded to Michigan and South Florida within the 25 years of company's success. As an award winning seminar presenter and head of sales, Beth has promoted the auction method of marketing across 13 states, conducting over 400 auctions in a single year.



Chris Scotti - College Station, TX. Experienced entrepreneur providing strategic consulting, fundraising and executive coaching to emerging technology companies through TEES and the Research Valley Innovation Center.



Aaron Traffas, CAI, ATS, CES - Medicine Lodge, KS. NAA Instructor, Kansas auctioneer, farmer, singer and national speaker for NAA on Internet Auctions and co-wrote ATS designation course as well as served on the NAA Education Institute.

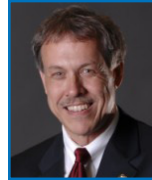
TCAP Marketing Panel:

- Beth Rose
- Forbes Meadow
- Bret Richards
- Brent Graves - *Moderator*

TCAP Business Panel:

- Jim Swigert
- Scott Swenson
- Craig Meier
- TiWanna A. Kenney
- Lance Swigert - *Moderator*

CONVENTION SPEAKERS:



Mike Brandly, CAI, CAS, AARE - Groveport, OH. National Speaker, NAA Faculty, Auctioneer since 1979, Real Estate Appraiser and approved Continuing Legal Education instructor for attorneys by Ohio Supreme Court and serves as Adjunct Faculty for Hondros College of Business.



Barrett Bray, AMM, BAS, CAI - Oklahoma City, OK. 2018 International Auctioneer Champion and the 2018 Oklahoma State Auctioneer Champion. He is a first-generation auctioneer celebrating his 10th year in the industry and a graduate of the Texas Auction Academy in Dallas, TX and of Central Bible College in Springfield, MO. In Jan. of 2018, Bray launched his own auction company, Bray Auctions.



Lloyd Cooper, CAI, BAS, PRI - Fairview, TX. Benefit Bidding's lead auctioneer. After serving in the Navy and graduating from Missouri Auction School in 1990, he founded Lloyd Cooper Auctioneers. He is an active member of TAA and NAA. Lloyd is an amateur vintner and owns a private vineyard, has dabbled as a brewmeister and received a national award for his American Pale Ale.



Amy Smythe Harris, GRI, GREEN, e-PRO®, CRS, SFR, TRLP - Houston, TX. Broker/Owner of a real estate virtual office, 2 additional companies & partner in RETI.us (*real estate technology training*). She is an approved TREC speaker and national speaker for several industries specializing in Data Security, Marketing/Branding, Social Media Marketing. She also served on the Board of Directors and many committees for Houston Association of REALTORS, TX Association of REALTORS and National Association of REALTORS.



John Korrey - Iliiff, CO. Owner of Korrey Auctions. A Richie Bros. auctioneer, he is in demand nationally & globally selling auctions in 35 states and 4 foreign countries selling livestock & equipment to national & international buyers. A true gentleman & giant auctioneer.



Emily Wears Kroul, CAI, ATS, BAS - Solon, IA. A musician and auctioneer born and raised in a small Iowa town. She grew up loving to sing and learning the auction business from her father. Emily is a 3 state champion auctioneer and a full time auctioneer with her family's company, Wears Auctioneering. Emily has made appearances on Animal Planet's "Money Barn" in 2012 and was featured on the 2016 season of American Idol. She is an auctioneer on A&E's hit reality show, "Storage Wars" and in July of 2018, she won the Women's International Auctioneer Female Champion by the NAA.

**All events at Waco Convention Center located next to the Hilton Waco unless otherwise noted.

SCHEDULE



THURSDAY, JUNE 6

8:00AM-4:00PM	TAA Registration Desk Open	Main Event Counter
OPTIONAL PRE-CONFERENCE COURSES <i>*Additional fee required</i>		
8:30AM-5:30PM	TEXAS CERTIFIED AUCTION PROFESSIONAL (TCAP) COURSE 1 [8HRS] Business Fundamentals Intensive <ul style="list-style-type: none"> ◆ Mike Brandly, CAI, CAS, AARE - Business Plan, Business Setup, Contracting, Negotiation , Q&A ◆ Chris Scotti - Start up Financial Expectations & Capital ◆ Aaron Traffas, CAI, ATS, CES - Technology Boot Camp for Start Ups ◆ Hard Knocks Panel - New and Experienced Auctioneers Share Insight - Jim Swigert, Scott Swenson, Craig Meier, TiWanna Kenney & Lance Swigert-moderator 	Lone Star 104 (lower level)
9:00AM-6:00PM	TEXAS CERTIFIED AUCTION PROFESSIONAL (TCAP) COURSE 2 [8HRS] Marketing At All Angles: Self, Client, Online BONUS: Each student will receive: free headshot during lunch, free business cards & magnetic car sign. <ul style="list-style-type: none"> ◆ Aaron Traffas, CAI, ATS, CES - The Role of Your Website in Marketing - Company & Events ◆ Liz Anderson - Ad and Marketing Trends ◆ Beth Rose, CAI, AAM, AARE - Sales & Marketing Strategies, Building Clients, Communication Skills ◆ Brent Graves - Prospecting, Closing & Role Play ◆ Marketing Panel - "What worked for Us" and Q&A - Beth Rose, Forres Meadows, Bret Richards & Brent Graves-moderator 	Lone Star 105 (lower level)
1:00PM-4:00PM	Auction Item Check In Open <i>Deadline for Fun Auction items is 4:00pm.</i>	McClennan Hall
1:00PM-5:00PM	Display Setup & Vendor Check-In	McClennan Hallway
5:00PM-7:00PM	Exhibit Displays Open	McClennan Hallway
6:00PM-6:30PM	TAA Board Meeting	Lone Star 104 (lower level)
7:00PM-10:00PM	President's Reception & Fun Auction Tail Gate Buffet & Fun Auction with "Draw Down" Raffle - It's a reverse raffle! Selling 100 tickets @ \$50 each - 2 Winners will be drawn ...A chance on matching his/hers Glock 19 9mm embossed with TAA Logo.	McClennan Hall



FRIDAY, JUNE 7

7:00AM-6:00PM	TAA Registration Desk Open	Main Event Counter
7:30AM-8:30AM	First Timer Breakfast - Hosted by Hall of Fame *FREE for 1st timers to convention/HOF/BOD	McClennan 209
8:00AM-4:30PM	Auction Item Check In Open - all items must be checked in <i>Deadline for Contest Items is 1pm.</i>	McClennan Hall
8:00AM-6:00PM	Exhibit Displays Open	McClennan Hallway
8:30AM-10:30AM	Hall of Fame Annual Business Meeting Location	McClennan 209



SCHEDULE

***All events at Waco Convention Center located next to the Hilton Waco unless otherwise noted.*

FRIDAY, JUNE 7 *continued*

8:30AM-6:00PM	TREC/TDLR Dual Credit Classes - Dual Credit 8HRS TREC; 8HRS TDLR ♦ <i>Instructor:</i> Amy Smythe Harris, GRI, GREEN, e-PRO, CRS, SFR, TRLP	Lone Star 105 (lower level)
8:30AM - 12:45PM 2:00PM - 6:00PM	Prospecting, Social Media Marketing & Knowing Your Audience Data Security, Collection & Risk Management <i>*for TREC credit in addition to TDLR credit please sign in with instructor</i>	
8:30AM-10:30AM	CE Lectures [Select 1] <u>Class 1: BALANCING BUSINESS & PERSONAL LIFE:</u> Work Smarter , Not Harder <i>Ways to streamline processes, become more efficient & spend more time on things that are important.</i> ♦ Emily Wears Kraul, CAI, ATS, BAS	McClennan 208
	<u>Class 2: AUCTIONEER'S TOOL BOX:</u> Staying In Business Long Term <i>Branding, Planning, Pitch, Surround Yourself With Winners</i> ♦ Barrett Bray, AMM, BAS, CAI	Bosque Theater
10:30AM-10:45AM	Break with Exhibitors	McClennan Hallway
10:45AM-12:45PM	CE Lectures [Select 1] <u>Class 1: AUCTION VERDICTS:</u> Case Law Class ♦ Mike Brandly, CAI, CAS, AARE	McClennan 208
	<u>Class 2: AUCTIONEER'S TOOL BOX:</u> Staying In Business Long Term <i>Branding, Planning, Pitch, Surround Yourself With Winners</i> ♦ Barrett Bray, AMM, BAS, CAI	Bosque Theater
12:45PM-2:00PM	Grab & Go Lunch with Exhibitors Visit all vendors & thank them for their support! <i>*Free lite lunch for registered attendees.</i>	McClennan Hallway
1:00PM	Contestant Deadline <i>to turn items in and sign up</i>	McClennan Hall
2:00PM-4:00PM	CE Lectures [Select 1] <u>Class 1: CHANT OF A CHAMPION</u> ♦ John Korrey ♦ Champions Q&A Panel –(Barrett Bray, Emily Wears Kroul, John Korrey & Toya Mcleod; Troy Robinett - <i>Moderator</i>)	McClennan 208
	<u>Class 2: GENERAL APPRAISAL TECHNIQUES FOR REAL AND PERSONAL PROPERTY</u> ♦ Mike Brandly, CAI, CAS, AARE	Bosque Theater
4:15PM	Judges Meeting	Bosque Theater
4:30PM	Contestant Meeting - MANDATORY - <i>all contestants</i> <i>*Must check in by 4:30PM or cannot compete</i>	Bosque Theater
5:00PM-6:30PM	Meet & Greet <i>Join Us For A Networking Social with your fellow Auctioneers- Acoustic music by Josh Barnard</i>	McClennan
6:30PM	Dinner & State Contest Preliminary Auction <i>*bid on great items & support your contestants!</i>	McClennan

**All events at Waco Convention Center located next to the Hilton Waco unless otherwise noted.

SCHEDULE



SATURDAY, JUNE 8

8:00AM-6:00PM	TAA Registration Desk Open	Main Event Counter
8:00AM-6:00PM	Exhibit Displays Open	McClennan Hallway
8:30AM-10:30AM	CE Lectures [Select 1] <u>Class 1: EMAIL MARKETING & SALES CONTACT MANAGEMENT</u> ♦ Amy Smythe Harris, GRI, GREEN, e-PRO, CRS, SFR, TRLP <i>For TREC credit in addition to TDLR credit, sign in with instructor - TREC Course #36680, 2 HRS</i> <hr/> <u>Class 2: DIVERSE CHANT: Live Stock/Equipment</u> ♦ John Korrey	McClennan 208 Bosque Theater
10:30AM-10:45AM	Break with Exhibitors	McClennan Hallway
10:45AM-12:45PM	CE Lectures [Select 1] <u>Class 1: AUCTION VERDICTS: Case Law Class</u> ♦ Mike Brandly, CAI, CAS, AARE <hr/> <u>Class 2: ONLINE AUCTION BEST PRACTICES</u> <i>Tips Tricks And Do's And Dont's For The Whole Online Auction Process</i> ♦ Emily Wears Kroul, CAI, ATS, BAS	McClennan 208 Bosque Theater
12:45PM-2:00PM	FCAI Memorial Luncheon <i>Hosted by: Fellowship of Christian Auctioneers International</i> *additional ticket donation required	McClennan 208
2:00PM-4:00PM	TAA Annual Membership Meeting & Elections ♦ Legislative Report ♦ Elections & President's Annual Report ♦ Contest Semi-Finalists Announced	TBA
4:00PM-6:00PM	CE Lectures [Select 1] <u>Class 1: BENEFIT AUCTIONS</u> ♦ Lloyd Cooper, CAI, BAS, PRI <hr/> <u>Class 2: TOASTMASTERS: BECOMING A BETTER SPEAKER</u>	McClennan 208 McClennan 209
4:00PM-6:00PM	State Champion Contest Semi-Finalist Interviews *open to all attendees	Bosque Theater
7:00PM-10:00PM	State Champion Finals, Awards Dinner & Scholarships Emcee: Travis Kaddatz ♦ New Board of Directors Inducted **ALL AUCTION ITEMS MUST BE PAID/PICKED UP**	McClennan



SUNDAY, JUNE 9

8:30AM-10:00AM	TAA Board Meeting *breakfast provided	Hilton Ballroom (1st Fl)
----------------	---	--------------------------



EXHIBITORS

**Make sure you visit the display area!
All coffee breaks and Friday "Grab & Go"
will be provided in this area.**

Location: McClennan Hallway

Set Up: Thursday, 1:00PM-5:00PM
Tear Down: Saturday, 6:00PM-8:00PM

Open Hours:

Thursday: 5:00PM-7:00PM
Friday: 8:00AM-6:00PM
Saturday: 8:00AM-6:00PM

1-800 The Sign

Shaye McClure
800-843-7446
shaye@1800thesign.com
www.1800thesign.com



BidWrangler

Josh Bennetch
512-968-4440
josh@bidwrangler.com
www.bidwrangler.com



America's Auction Academy

Mike Jones
214-906-5265
mjonesauctioneer@gmail.com
www.americasauctionacademy.com



Global Auction Guide

Sarah Willsey
888-725-4504
sarah@globalauctionguide.com
www.globalauctionguide.com



America's Auto Auction

512-268-6600
16611 S IH 35
Buda, TX 78610
www.americasautoauction.com



Greater Giving

Debby Roth-Bush
303-427-4186
droth@greatergiving.com
www.greatergiving.com



AFLAC

Christi Guillory Cole
214-906-5265
c_guillory@us.aflac.com
www.us.aflac.com



Guitar Center

Jeffery McDaniel
972-890-4244
Jeffery.mcdaniel@gcpro.com
www.gcpro.com



Auction Flex & AuctionTime

Kris Kennedy
352-414-1947
Nick Sarsany
402-560-9911
kris@auctionflex.com
www.auctionflex.com



Lambert Auction Company Inc

Doak Lambert
972-839-6485
doak@doaklambert.com
www.doaklambert.com



AuctionLook & APRO

Katie Lappe-Eckhardt
270-791-2820
auctionlook@gmail.com
www.auctionlook.com



Land.com Network

Justin Simons
512-263-5600
jsimons@land.com
www.land.com





EXHIBITORS

Make sure you visit the display area!
All coffee breaks and Friday "Grab & Go"
will be provided in this area.

Location: McClennan Hallway

Set Up: Thursday, 1:00PM-5:00PM
Tear Down: Saturday, 6:00PM-8:00PM

Open Hours:

Thursday: 5:00PM-7:00PM
Friday: 8:00AM-6:00PM
Saturday: 8:00AM-6:00PM

Lemons Auctioneers, LLP

Jackie Lemons-Shillingburg
Lori Lemons-Campbell
(281) 357-4977
jackie@lemonsauctioneers.com
www.onlinepros.com



S3 One Goal

Lance Swigert
979-219-4902
lance@s3onegoal.com
www.s3onegoal.com



Manheim

Nicole Graham
817-399-4001
nicole.graham@manheim.com
www.manheim.com



Shearer Printing Service

Stephen Shupperd
David Lovegrove
765-457-1639
sshupperd@shearerpos.com
www.shearerpos.com



Program Insurance Group

Heath Groves
817-399-4001
heath@pigbcs.com
www.pigbcs.com

NEW MEMBER PARTNER



Shipping Saint, Inc.

Paul Gibson
812-233-3949
Paul@shippingsaint.com
www.shippingsaint.com



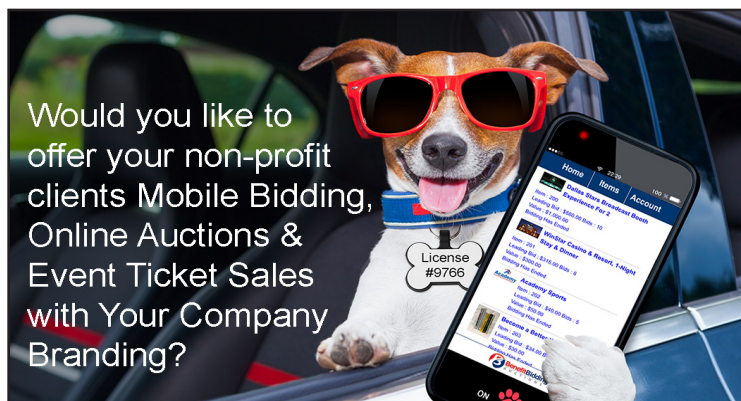
Proxibid

Sydney Brown
Jay Patino
402-504-3509
jay.patino@proxibid.com
www.proxibid.com



Tractor Zoom

Zac Sandrig
913-940-9970
jhewitt@tractorzoom.com
www.tractorzoom.com



Would you like to offer your non-profit clients Mobile Bidding, Online Auctions & Event Ticket Sales with Your Company Branding?

Team with Benefit Bidding
www.benefitbidding.com (214) 726-1745



e.h. Anderson
public relations



LEADERSHIP

2018-2019 BOARD OF DIRECTORS

President

Travis Kaddatz, CAI
Kaddatz Auctioneering
traviskaddatz@gmail.com

President-Elect

Joel Lemley, CES, CAGA
Lemley Auction Services, LLC
jlem@camalott.com

1st Vice President

Jackie Lemons-Shillingburg, CAI, AMM, PRI
Lemons Auctioneers, LLP
jackie@lemonsauctioneers.com

2nd Vice President

Angie Meier
Champion Auctioneers, Inc.
txauctionchick@aol.com

Secretary/Treasurer

Jim Swigert
SWICO Auctions
jim@swicoauctions.com

Past President

Lance Swigert, CAI
SWICO Auctions
lance@swicoauctions.com

Executive Director

Krista Richter
Texas Auctioneers Association
taa.execdir@gmail.com; info@texasauctioneers.org

Directors - 2019

Jarod Hamm
M&M Auctioneering, Inc.
jarodhamm@yahoo.com

Chad Hodges, PRI
Hodges Auctions & Liquidations
chad@resaleoftexas.com

Heather Kaspar, CAI, GRI, BAS, SRES
Buck Up! Enterprises, LLC
heather@buckupauctions.com

Colette Mayers
Bolddids Live & Online Auctioneers
colettemayers@me.com

Directors - 2020

Wes Pool
Pool Auctioneers
wes@poolauctioneers.com

Logan Thomas, CAI, BAS
AuctionSection.com
logan@auctionsection.com

Directors - 2021

Doug Bradford, CAI
Bradford Auction Services
dancingdug@tx.rr.com

Troy Robinett, PRI
Robinett Auction Services, LLC
troy@robinettauctionservices.com

Tracie Davis, PRI
Davis Auction Group
traciedavis@verizon.net

PAST PRESIDENTS

57-58 W. J. Wendelin*
58-59 Wayne Cook*
59-60 W. J. Wendelin*
60-61 Early White*
61-62 Walter Britten*
62-63 Wayne Gibson*
63-64 Russell DeCodova*
64-65 Dub Bryant*
65-66 Cliff Harper*
66-67 Rusty McCamey*
67-68 J. O. Lawlis*
68-69 Grover Howell*
69-70 Robert Askew*
70-71 Henry Storey
71-72 "Frog" Adams*
72-73 Jack Harper*
73-74 Keith Carey*
74-75 Mike Morrow*
75-78 Bill Wade*
78-79 Bob Goree, CAI*

79-80 Jim Parks*
80-81 Roland Reese*
81-82 Jack Faulks*
83-84 Kenneth Espensen, Sr.*
82-83 Gary Fingleman*
84-85 Joe Small, CAI*
85-86 Dudley Althaus, CAI*
86-87 Pete Bond
87-88 R. C. "Ronnie" Wylie
88-89 Paul Henry*
89-90 Tom Keilman*
90-91 Floyd "Pete" Bryant*
91-92 Miles Autry, CAI*
92-93 C. T. "Tommy" Carson
93-94 Jack V. Ogle, CAI*
94-95 Mike Jones, CAI
95-96 Tommy "Spanky" Assiter, CAI
96-97 Ronnie Garner
98-99 Pat Long

99-00 Jim Swigert
00-01 Wayne Wheat
01-02 Charles Connour
02-03 Charles Cass*
03-04 Rick Montgomery
04-05 Shorty Yeaman, CAI
05-06 Jeffrey P. Dunning, Sr.
06-07 Buddy Thomas*
07-08 Ernie Croucher, CAI*
08-09 George L. Vaught, BAS
09-10 Lisa Gay, CAI
10-11 Scott Swenson, CAI
11-12 James A. Jim Sample*
12-13 Brent Graves
13-14 Craig Meier
14-15 Lori Lemons-Campbell, CAI, GPPA, PRI
15-16 Montie Davis, PRI
16-17 Cindy Soltis Stroud, CAI, BAS, PRI
18-19 Lance Swigert, CAI

LEADERSHIP



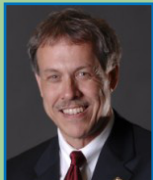
HALL OF FAME MEMBERS

Howard "Frog" Adams (Charter Member)*
Tom Keilman (88)*
J. O. Lawlis (Charter Member)*
David R. Lee (96)*
Stafford "Bert" Bertrand (94)*
Walter Britten (Charter Member)*
Dub Bryant (Charter Member)*
Bill Wade (Charter Member)*
Floyd "Pete" Bryant (93)*
R. C. "Ronnie" Wylie
W. J. Wendelin (Charter Member)*
Ken Espensen, Sr. (Charter Member)*
Henry Storey (Charter Member)
Bob Goree, CAI (99)*
Dudley Althaus, CAI (90)*
Joe Small, CAI (97)*
Dusty Adams, CAI (2002)*
Miles Autry, CAI (2003)*

Charles Connour (2003)
James A. "Jim" Sample (2004)*
Mike Jones, CAI (2005)
Paul Henry (2005)*
Jim Swigert (2006)
Tommy "Spanky" Assiter, CAI (2007)
Jack Van Hauen (2007)
Jeffrey Dunning, Sr. (2008)
Laudious V. (Del) Lemons, Jr. (2009)*
Bob Manning, CAI (2010)*
Jack V. Ogle, CAI (2010)*
Rene' Bates (2011)
John Sisk, CAI (2012)
Alvin Kaddatz (2012)
Forres Meadows, CAI (2013)
Scott Swenson, CAI (2014)
Ernie Croucher, CAI (2015)*
Lori Lemons-Campbell, CAI, GPPA, PRI (2017)
Montie Davis, PRI (2018)

2019 CONTEST JUDGES

Thank you for your time & support!



Mike Brandly, CAI, CAS, AARE - Groveport, OH
NAA Instructor and adjunct faculty at Hondros College of Business



Barrett Bray, AMM, BAS, CAI - Oklahoma City, OK
2018 International Auctioneer Champion
2018 Oklahoma State Auctioneer Champion



John Korrey - Iliff, CO
Owner of Korrey Auctions
Richie Bros. Auctioneer



Emily Wears Kroul, CAI, ATS, BAS - Solon, IA
2018 Women's International Auctioneer Champion
2014 Wyoming State Auctioneer Champion
2012 Colorado State Auctioneer Champion



PAST CHAMPIONS

STATE

1977 Bob Goree, CAI*	1988 Bob Emley*	1999 Renee Jones, CAI	2010 Trey Gallaway
1978 Roland Reese	1989 Doak Lambert	2000 Rick Montgomery	2011 Angie Meier
1979 Gary Fingleman*	1990 Tommy Carson	2001 Tony Langdon	2012 Clay Golden
1980 Dudley Althaus, CAI*	1991 "Spanky" Assiter, CAI	2002 Brady Hansen	2013 Wendy Lambert
1981 Charles Sanders*	1992 Scott Swenson, CAI	2003 Craig Meier	2014 Troy Robinett, PRI
1982 Larry Waddle	1993 Wayne Wheat	2004 Brent Graves	2015 Logan Thomas, CAI, BAS
1983 Danny Green	1994 Pat Long	2005 Tim Assiter	2016 Jarod Hamm
1984 Jack Van Hauen	1995 Mike Jones, CAI	2006 Terrell Coleman	2017 Kyle Dykes
1985 Miles Autry, CAI *	1996 R. L. Bordovsky	2007 Bret Richards, CAI	2018 Toya McLeod
1986 Rocky Walker, Jr. *	1997 Andy Dunning	2008 Luther Davis, CAI	
1987 "Ronnie" Wylie	1998 Bob Dickerson	2009 John Sisk, CAI	

SENIOR

1991 Henry R. Storey	2000 Lyle Bond	2009 Bob Dickerson
1992 Ronald Reese	2001 Jim Sample*	2010 Del Lemons, Sr.*
1993 Jack V. Ogle, CAI *	2002 Dwight Toney	2011 No Entries
1994 Paul N. Henry*	2003 George Vaught	2012 Mack Cornet
1995 Dudley Althaus, CAI*	2004 Shorty Yeaman, CAI	2013 Ernie Croucher, CAI*
1996 William J. Wade*	2005 Robert Oliver, CAI	2015 Alvin Kaddatz
1997 Jack Van Hauen	2006 Mark Riley	2016 Wade Bartley
1998 Charles Connour	2007 Dusty Adams, CAI8	2017 Forres Meadows
1999 Bob Goree, CAI*	2008 Jim Clater, Sr.	2018 Bear Hebert

RINGMAN

2003 B. J. Lewis	2008 Bradley O'Leary	2013 Montie Davis, PRI
2004 Jeff Dunning, Jr.	2009 Ed Brooks	2014 Logan Thomas, CAI, BAS
2005 Lex Forgerson	2010 Wesley Pool	2015 Kate Phillips
2006 Bandy Assiter	2011 Traci Yeaman	2016 Doug Bradford, CAI
2007 Angie Meier	2012 Tom Lester	2017 Si Harbottle, CAI
		2018 Steve Hopson

ROOKIE

2000 George L. Vaught	2006 Jed Trice	2012 Audri Murihead
2001 Toya McLeod	2007 Austin Fullingim	2013 Kyle Dykes
2002 Chad Hodges, PRI	2008 Tommy Russell	2014 Logan Thomas, CAI, BAS
2003 B. J. Lewis	2009 Travis Kaddatz, CAI	2015 Kate Phillips
2004 Bret Richards, CAI	2010 Tom Lester	2016 Nolan Cade Hall
2005 Angie Meier	2011 Jarod Hamm	2017 Tyler Rankin
		2018 Jacob Long

Thank You! **2019 Convention Committee**

THANK YOU TO ALL 2019 TAA VOLUNTEERS!

Promotion & Sponsor Relations:

Travis Kaddatz
 Jackie Lemons-Shillingburg
 Doug Bradford
 Logan Thomas

Speakers & Contest:

Angie Meier
 Jarod Hamm
 Troy Robinett
 Toya McLeod
 Kyle Dykes



BIDWRANGLER

BID FROM ANYWHERE

With the **BIDWRANGLER PLATFORM**, you can capture bids for your **LIVE** and **TIMED** auctions from just about anywhere. With push notifications and integration with our responsive **WEBSITES**, connecting with your bidders couldn't be easier.

Live in-app video
Private label graphics
Outbid push notifications
Real-time bidding information
Staggered close and auto extend

FIND OUT MORE ABOUT BW LIVE / BW TIMED / BW WEBSITES

CALL US AT (844) 296-8727 OR VISIT BIDWRANGLER.COM



Dallas-Fort Worth

10 LANES OF FAST SELLING ACTION!

Sale Days

- Closed Ford Factory Sale | Every other Wednesday at 10am CT
- Ford Motor Credit/Fleet Lease/Dealer Open Sale | Thursdays at 9:30am CT
 - TRA Sale Thursdays at 12:30pm CT
- VCI Digital Sale Event Lane 13 | Every four weeks at 10am CT
- Heavy Truck and Equipment Sale | Fourth Thursday of the month at 12:30pm CT
 - Mobile Auctions Call for Dates | m: 214.784.1863
- Specialty Sale Second Friday of the Month at 9am CT



2019
Titanium
Sponsor



www.doaklambert.com

580 FM 1810
Decatur, TX 76234
972-839-6485

FINALIST BUCKLE
AWARDS!

Thank You Finalist Buckle Sponsors:

M&M Auctions
Robinett Auction Services
Scott Droddy Auction Co.



BUY ONLINE AT
www.AmericasAutoAuction.com

AMERICA'S AUTO AUCTION
22 LOCATIONS

Atlanta, GA	Chicago, IL	Interstate 94, MI	St Louis, MO
Austin, TX	Dallas, TX	Jacksonville, FL	Tulsa, OK
Baton Rouge, LA	Detroit Toledo, OH	Lancaster, PA	Virginia Beach, VA
Birmingham, AL	Greenville, SC	North Houston, TX	West Michigan, MI
Boston, MA	Harrisburg, PA	Pensacola, FL	
Bowling Green, KY	Houston, TX	Pittsburgh, PA	

4 LOCATIONS IN TEXAS

<p>Dallas TUESDAYS & THURSDAYS AT 1PM 219 N. Loop 12 Irving, Texas 75601 Phone: 972.445.1044</p>	<p>Houston THURSDAYS AT 1:30PM 1826 Almeda Genoa Rd, Houston, Texas 77047 Phone: 281.819.3600</p>	<p>North Houston MONDAYS AT 6:30PM 1440 FM 3083 Conroe, Texas 77301 Phone: 936.441.2882</p>
---	--	--

Austin
TUESDAYS & THURSDAYS AT 1PM
16611 South IH 35, Buda, Texas 78610
Phone: 512.268.6600

AuctionCredit is located within each of our Texas facilities for all of your auction financing needs.
www.auctioncredit.com

2019 Scholarship Recipients



Jim Sample Scholarship for America's Auction Academy Recipient *Jackie Carter, Houston, TX*

Congratulations to Jackie Carter from Houston, Texas. She has attended and worked as a volunteer at the past 3 TAA conventions. She was hired as a block clerk for Manheim Auto Auction and immediately developed a passion for the business. She added more auto auctions to her schedule and was then hired by Texmax Auctions. Her goals are to become a licensed Texas auctioneer and a real estate agent. She is inspired by the auctioneers she has met and by their level of confidence, passion and dedication and decided that she would pursue the same path.



TAA Scholastic Scholarship Recipient *Kindle Catching, Howe, TX*

Congratulations Kindle Catching of Howe, Texas. Kindle Catching is the daughter of TAA member, Clint Catching of Catching Brothers Auctioneers, LLC in Sherman, TX. Kindle will graduate from Howe High School where she served as student body president, Class President, FFA President, National Honor Society Treasurer and drum major for the school marching band. She also has mentored many younger kids in the area for FFA and showmanship, in addition to helping work in the family auction business. She will attend Texas Tech University this Fall and plans to pursue a major in Animal Sciences and Pre-Law. She has interests in livestock nutrition and agricultural law and hopes to make a difference in the agriculture industry which she sees as the backbone of our nation.



1ST TIMER SCAVENGER HUNT

Win TAA Convention Registration for 2020*
Pick up form at TAA registration desk.



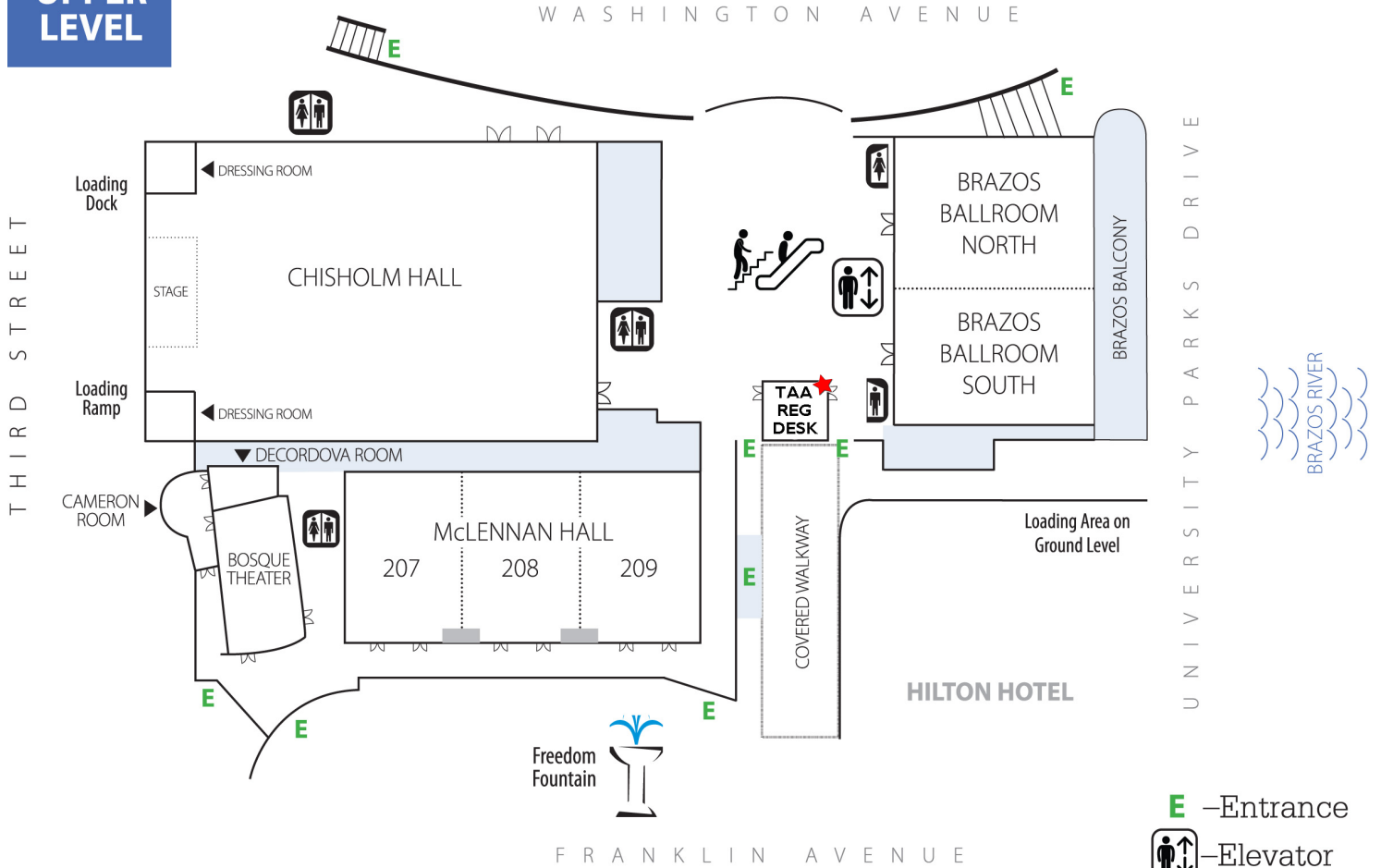
Are you up for the Challenge?

OCTOBER 24, 2019

Fort Worth, TX

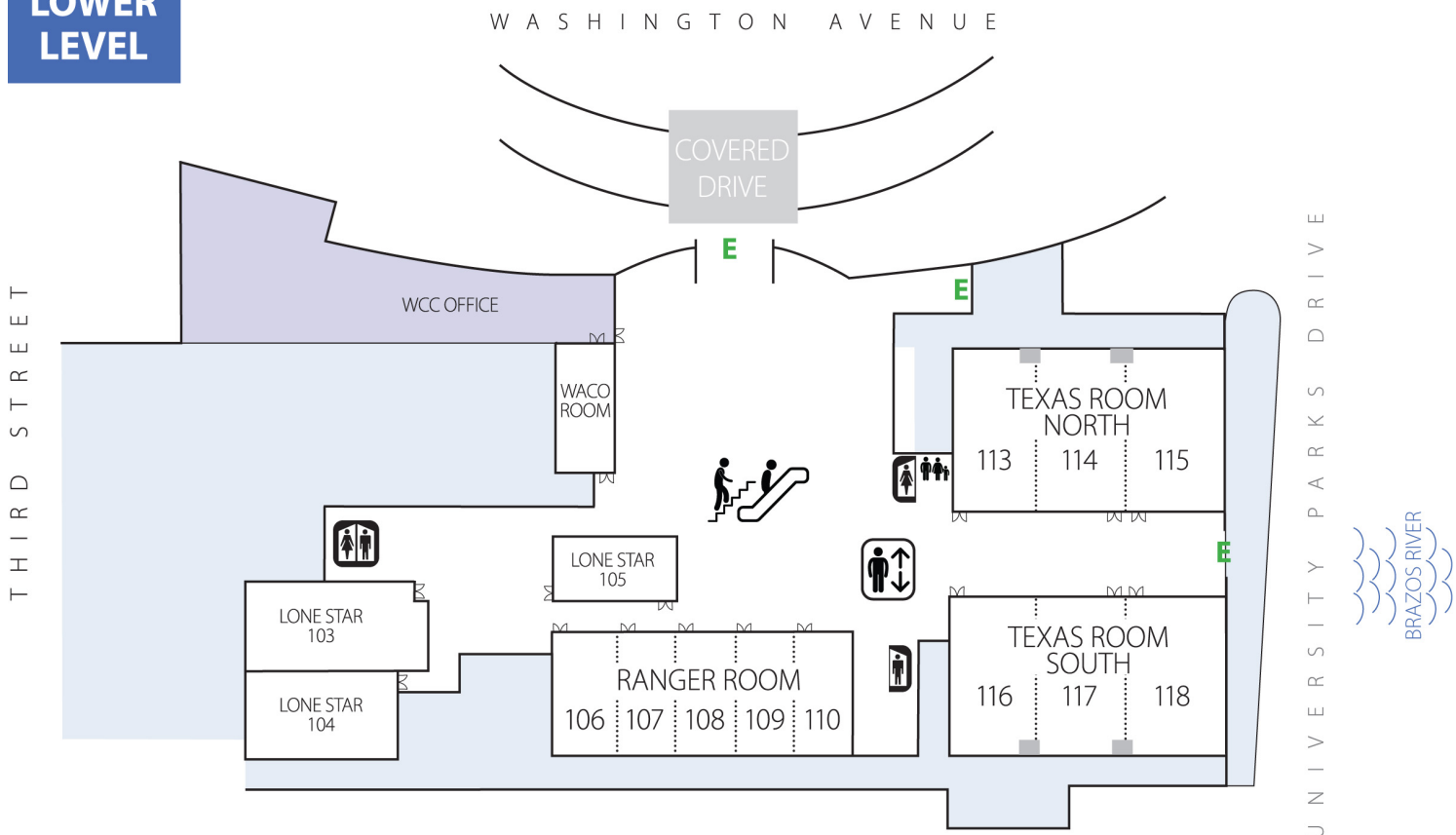
www.TexasLoneStarOpen.com

UPPER LEVEL



- E** - Entrance
- Elevator
- Restroom

LOWER LEVEL



A virtual tour of the Waco Convention Center is available at WacoCC.com.

How Do You

AUCTIONLOOK

2303 21st Ave S.
Nashville, TN 37212
Katie@AuctionLook.com
270-791-2820

BASIC PLAN

FREE FOR MEMBERS OF AUCTIONEER ASSOCIATIONS \$50 PER AUCTION FOR NON-MEMBERS. LOAD AUCTIONS AND SEE THEM ON...

Group email campaigns to over 75,000 auction buyers local & national.



Listed on 30+ auction sites.

AuctionLook.com
AuctioneerHouse.com
InternetLook.com
VehicleAuctioneer.com
EstateAuctionAuctioneer.com
FarmEquipmentAuctioneers.com
LandLotAuctioneer.com
PersonalPropertyAuctioneer.com
RealEstatePropertyAuctioneer.com
AntiquesAuctioneer.net
GunsAuctioneer.com
KnivesAuctioneer.com
AuctioneerFineArt.com
ArtifactsAuctioneer.com
AuctioneerLivestock.com
AntiqueLiquidations.com
Auctioneerbook.com
Auctionroar.com
Auctionrook.com
Home-auction-list.com
Luxuryyachtsatauction.com
Realestateauctionlist.com
Restaurantsequipmentauctions.net
Sizedandliquidations.com
Silotosil.com
Snapshotauctions.com
Theauctiongallery.net
Thegallerynetwork.com
Ubuydrive.com
Ushomeauctionlist.com

Personal auction calendar. Embed codes for your personal website. Your current and past auctions Displays your auctions only.

Listed on these state associations.

(membership required)



If you are a state association please call us to inquire about FREE services for you!

PAID SERVICES

APPS - \$49
EMAIL - \$35
WEBSITES \$35
PICK ONE OR MORE!

Apps Starting at \$49. Connect to any online bidding platform.



Automated personal email campaign of only your auctions.

\$250 setup \$35 per month (Posting on AuctionLook will automatically trigger your email campaign)

Your Company WEBSITE

\$899 setup \$35 per month hosting.

Sponsor AD on AuctionLook.com \$49 per month

SUBSCRIPTIONS

BRONZE \$125
SILVER \$225
GOLD \$500
PICK ONE !

BRONZE \$125 a month includes:

1. FREE BASIC PLAN
2. COMPANY APP
3. AUTOMATED EMAIL CAMPAIGNS
4. AD ON AUCTIONLOOK.COM

SILVER \$225 a month includes:

1. FREE BASIC PLAN
2. COMPANY APP
3. AUTOMATED EMAIL CAMPAIGNS
4. ONE BASIC WEBSITE / HOSTING
5. AD ON AUCTIONLOOK.COM

GOLD \$500 a month includes:

1. FREE BASIC PLAN
2. COMPANY APP
3. AUTOMATED EMAIL CAMPAIGNS
4. ONE BASIC WEBSITE / HOSTING (OPTIONAL)
5. UNLIMITED PREMIER AUCTION LISTINGS (PREMIER AUCTION LISTING ARE LISTED AHEAD OF THE FREE BASIC PLAN LISTINGS)
6. AD ON AUCTIONLOOK.COM

ELITE SERVICES

CALL US!
615-975-5583
MARKETING DIRECTOR
PRIVATE
CLIENT SERVICES

Private client services is handled through our partners Whitehardt, Inc.



"Get A Bigger Return On Your Advertising Investment With Our Comprehensive Marketing Services."

TV COMMERCIALS
PPC MANAGEMENT
MEDIA NEGOTIATIONS
DIGITAL MARKETING
(30,000 a month minimum spend)

Yes, TV Commercials Are Still A Thing

WHITEHARDT



Simple • Easy • Affordable

Clerking, Cataloging & Mobile Lotting App
Live, Online & Simulcast
Company Bidding App

\$49 Personal Property- Per Online/ Simulcast Auction
\$29 Real Estate - Per Online /Simulcast Auction
\$49 Company Bidding App - Per Month (optional)

Showcase all your auctions. Only pay for what you need.

info@apro.bid

Congratulations



CODY SHELLEY *

World Champion
Auctioneer



BARRETT BRAY

International
Auctioneer Champion



LANDON WADDLE *

World Champion
Ringman

*Both were crowned
at Charleston Auto
Auction during the
2019 World Automobile
Auctioneers Championship

**Champions
Start Here!**

From the Instructors, Staff & Ownership of

America's
Auction
AcademySM

Formerly Texas Auction Academy

AmericasAuctionAcademy.com

Info@AmericasAuctionAcademy.com | 972-387-4200

Texas Workforce Commission Approved

SAVE THE DATE

Texas Auctioneers Association

ANNUAL CONVENTION & CHAMPIONSHIP

MAY 14-17, 2020

**EMBASSY SUITES
SAN MARCOS, TX**



Watch the Contest live!

You 

**LINK WILL BE EMAILED &
POSTED ON FACEBOOK
#TEXASAUCTIONEERS**

Video & Livestream Provided By:

**IDEAL VIDEO
PRODUCTIONS**