

TEXAS AUCTIONEER



The Official Publication of the Texas Auctioneers Association, Inc.

4th Quarter • 2021

*Merry
Christmas
from TAA*



*and a Joyous
New Year!*



PRESIDENT UPDATE

Angie Meier

TAA 2021-2022 President

Hello TAA Members and Families,

This is such a magical time of year. It is a season of giving, thankfulness, a reflection of ourselves and the close of 2021. I hope that each of you had a great Thanksgiving with your families and friends. This past year has been super eventful for the Meier Clan. Our oldest daughter (Loralyn) will be moving back home to Texas from VA. She just accepted a position at Tarleton State University and will begin this new chapter in Jan 2022. Our Oldest Son (Rody) is in his Senior Year at UNT and will graduate with his marketing degree in 2022. Our middle Daughter (Riley) graduated High School in May with her associates and is in her Junior Year at Tarleton, studying marketing. And our youngest son (Levi) is in his Junior Year in high school and will be attending the World Wide College of Auctioneering the summer of 2022. I am so proud of the young adults Craig, and I are raising and excited for what the future holds for them.

Unfortunately, due to Covid Restrictions, a tradition the TAA has had for years, was cancelled again. Our current Champion Scotty Gibbs, the 2021-22 Board of Directors and friends are unable to go to Scottish Rite this year for our annual Children's Auction, but our mission of giving back is still the same and a donation on behalf of the TAA will be made.

With the spirit of the season, the TAA is holding our Inaugural Auction Family Christmas Gathering Dec. 11th at Summer's Mill in Belton, TX. We are planning lots of family fun activities for the day, pictures with Santa, Crafts for the kids, Wreath making class for the ladies and a holiday fun auction and scavenger hunt. We also will have a PAC update during lunch from Todd Kercheval and any questions will be answered. I am super excited for us to come together in fellowship and hope that this tradition will last for years to come. (I



will have a full recap of the event in the next newsletter but want to thank each of you who came out to Belton to support your TAA family.)

It is hard to believe that 2021 is about to an end and 2022 is right around the corner, and that means it's TIME FOR THE TLSO! Is there a better way to launch into the new year, than with an amazing auctioneer competition?! I would like to invite each of you to polish up those boots and your auction chant! Please make plans to enter or attend the Texas Lone Star Open, January 30, 2022. This awesome event will be held with the Fort Worth Stock Show and Rodeo! \$10,000 and a Custom Jeff Smith Trophy Saddle will be awarded to the champion, as well as lifelong friendships and memories made. If competition isn't your thing, coming out and supporting your fellow TAA members means the world to the competitors. We hope to see you all there! Let's make this the biggest and best TLSO to date.

May you have the gladness of Christmas which is hope;

The spirit of Christmas which is peace;

The heart of Christmas which is love.

-Unkown

I wish you all safe travels this holiday season, a Merry Christmas and Happy New Year!

TEXAS AUCTIONEERS ASSOCIATION

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Santa Claus Wants Your Support *for TSRCH*

By: Doug Bradford, CAI, TCAP, TAA 2nd Vice President

Santa Claus urgently requests your support of the Texas Scottish Rite Children’s Hospital this Christmas! For the second year in a row, the annual fun auction will not take place due to the COVID virus. Due to the delicate nature of patients and their immune system, the risk is simply too high for the hospital to take. I understand that, but I don’t like it. And neither does Santa!

One of the highlights for me as an auctioneer and TAA member is the annual fun auction with patients at Texas Scottish Rite Children’s Hospital. Personally, it just makes me feel good watching these patients bid wildly on various toys both for themselves and their siblings. Professionally, I like seeing fellow TAA auctioneers show up and work with patients to help them bid. Seeing Santa Claus talk with patients and their families, taking pictures, and even auction, is one of the things that puts me in the Christmas spirit. The man with the big red bag has got game.

For those unaware or new to the TAA, TSRCH is the TAA’s charity we support. Through member donations, funds raised at the annual TAA convention, and other sources, the TAA donates every year to the hospital. In addition,

we normally have the annual fun auction. In the auction, patients that are willing and able to participate get to bid with paddles and play money on toys, electronics, games, arts and craft items, and other age-appropriate items. Most participants are the high bidder on three to four items.

TSRCH treats children with conditions relating to their muscles, joints, and bones. They specialize areas such as scoliosis and spine, limb lengthening and reconstruction, hand conditions, clubfoot and foot disorders, hip disorders, and sports medicine. Their team of medical experts work to treat the whole child – mind, body, and spirit. In doing so, they often can



take a situation that may seem bleak and hopeless and turn it into one full of optimism. The success stories are numerous of children being cured or going onto lead full, active lives.

Many of you have seen the photos in the newsletter of previous fun



auctions. You have seen the smile on the patients faces, but also on the faces of families, staff, and yes, the TAA members. One of the honors and responsibilities of being the state champion auctioneer and ringman is participating in the fun auction. It’s truly and honor to be in that position.

Since we cannot be there this year, we are asking you to consider donating to TSRCH. The funds raised typically go to a special need or project at the hospital. You can make donations directly to the hospital via their website (www.scottishriteforchildren.org). Donations can also be sent to the TAA and staff will forward one cumulative donation on behalf of our members. Consider donating in memory of a loved one. Maybe you or someone you know was a former patient and you would like to give back for that reason. Donate because you can. Donate with your heart. Stay on the NICE list. Keep off the NAUGHTY list! Donate because Santa Claus asked you to!



Industry Specific Marketing In
Trucks & Trailers
Construction Equipment
Farm Equipment



Lot #: 8720
JOHN DEERE 7720 TITAN II
 Combine
0:17 70 Bids
 Current Bid
USD \$37,400
 No Buyer's Premium
 Bid USD \$37,500



Lot #: 9680
2013 FREIGHTLINER
BUSINESS CLASS M2 112
 Heavy duty trucks
2:31 42 Bids
 Current Bid
USD \$14,250
 No Buyer's Premium
 Bid USD \$14,500



Lot #: 2663
2006 CAT 963C
 Crawler loaders
0:38 29 Bids
 Current Bid
USD \$19,000
 No Buyer's Premium
 Bid USD \$9,200



Lot #: 459
NEW HOLLAND ROLL-BELT
560
 Hay and Forage equipment
1:45 83 Bids
 Current Bid
USD \$11,500
 No Buyer's Premium
 Bid USD \$11,750



Lot #: 3895
2019 FREIGHTLINER
CASCADIA 126
 Heavy duty trucks
1:26 83 Bids
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USD \$11,500
 No Buyer's Premium
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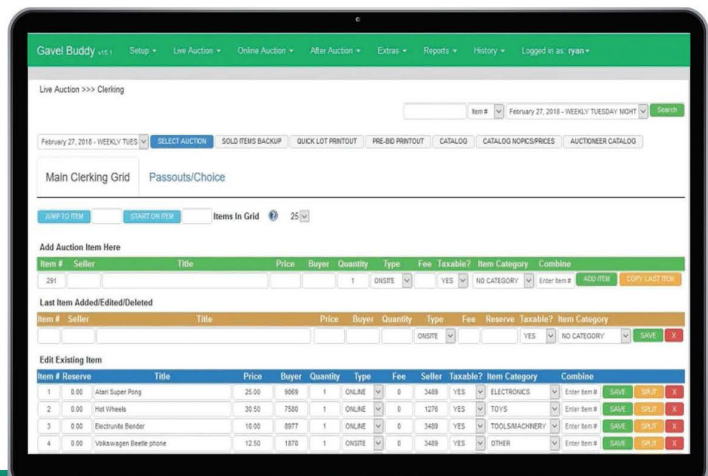


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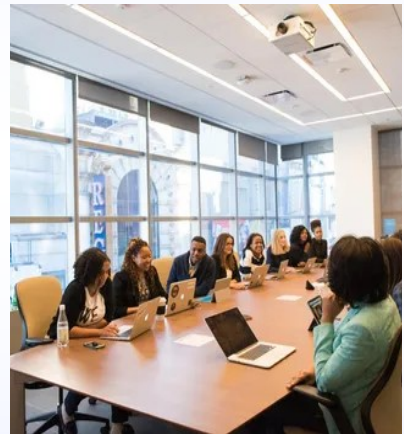
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TAA IS FAMILY

By: Tim Dietz TAA Board Member and 2021 Team Champion

Membership in the TAA pays huge dividends if you are willing to invest in the organization. We have made some fantastic friendships that have helped us start and grow our auction business. My wife Natalie and I have been blessed immensely by this industry but most of it would not have been possible without the relationships built because of our membership in the Texas Auctioneers Association.

It all started at my first TAA convention in 2017 and to say I was "green" is an understatement. The only auctioneer I knew going in was my stepdad, Mike Carter. He encouraged me to become an auctioneer and to participate in the association. From the moment I arrived, I was blown away at how welcoming the other members were. Attending the first-timers breakfast was a real treat as I was introduced to some seasoned auctioneers that offered helpful advice and a willingness to introduce me to others. This is a great way to get your feet wet as a new member.

Throughout the conference I met many auctioneers that were and still are friendly, helpful, and always encouraging. Everywhere I turned someone was introducing themselves to me and asking what they could do to help me get started. In a world where we are programmed to look out for your own interests it was hard to fathom an industry where your competitors are willing to help you build your business. This is when I knew I had made the right choice in becoming an auctioneer and joining the Texas Auctioneers Association.

Since my first conference, I have developed those relationships that lead to Natalie and I purchasing a mobile bidding platform, I was chosen to join the board of directors, and have even won a state auctioneering championship (with Troy Scalco in the teams division). None of this would have been possible without the relationships that were formed as a member of the Texas Auctioneers Association. It didn't come overnight



and there was a lot of work that was put in but as I stated before, "Membership in the TAA pays huge dividends if you are willing to invest in the organization."

If you are a new auctioneer or a seasoned pro there is a place for you in the TAA. If you are on the fence about joining my advice is: don't hesitate, jump in with both feet! If you know of an auctioneer who isn't a member, I encourage you to talk to them about your experience with the TAA and how it has helped you. And if all else fails, shoot me an email, I am happy to sing the praises (tim@getabidauctions.com). This truly is a family and there's always room at the table.

PLAN TO SUPPORT THE CHILDREN OF TSR IN DIFFERENT WAYS THIS YEAR.

- 1) Mail a check in care of TAA office marked for "TSR donation". All donations will be forwarded to TSR in December.
- 2) Texas Scottish Rite Amazon Wish List. These items will ship direct to them. Note: They discourage dropping off donations at this time. AMAZON WISH LIST LINK: https://www.amazon.com/hz/wishlist/ls/1FHIN7LFCX770?ref_=wl_share
- 3) DONATE ONLINE and note in comments section "Texas Auctioneers Association": https://secure3.convio.net/tsrh/site/Donation2?idb=1175958797&1400_donation=form1&df_id=1400&mfc_pref=T&idb=0



www.TexasLoneStarOpen.com

5th Annual TEXAS LONE STAR OPEN
Live Bid Calling Contest
FORT WORTH STOCK SHOW & RODEO
JANUARY 30, 2022 at 4:30PM
AMON G. CARTER, JR. EXHIBITS BUILDING - ROUND UP INN

TOP PAYING CONTEST IN THE U.S.!

The Texas Lone Star Open Bid Calling Contest® will be held at the Amon G. Carter, Jr. Exhibits Building, Round Up Inn, located at 3400 Burnett-Fandy Dr., Fort Worth, TX 76107 (on the Will Rogers Memorial Complex). The contest will be an "open format" signature fundraiser promoting the auction method of marketing. A percent of proceeds will benefit Texas Scottish Rite Children's Hospital.

REGISTRATION Open to all auctioneers over 18. The top 4 scores will move to the Final Round PLUS 1 Judges Wild Card pick. All contestants will compete together with no separate divisions. Contestants will be judged according to the Texas Lone Star Open scorecard. The decision of the judges is final. Attendance is mandatory at the Sunday meeting and contestants must be dressed and ready to compete. Contestants must have items checked in by 5:00PM with checks. Contestants and all meeting by 3:30PM will be ineligible and fees non-refundable. The final scores will start now in the final round. Contest will be videotaped and will be livestreamed. (Rules and regulations subject to change)

ITEMS: Contestants must provide 2 items with a suggested retail value of \$100 each. Items for final round: 3 items will be provided for each finalist by TAA.

PROMOTION DEADLINE: To be included in the printed & online catalog, you MUST send registration & maximum 75-word phrase description of each preliminary item by JAN 4. Information received after JAN 4 will not be included in the catalog.

ALL CONTESTANTS WILL RECEIVE FREE LISTING in the online and printed catalog and video access of competition.

REGISTRATION Open to all auctioneers over 18. No entries will be taken after January 24. Name and contact information listed below will be listed in the catalog.

DISCLOSURE: By signing this entry form, I am acknowledging that I am an auctioneer over the age of 18 and am in good standing in my community. I declare that there are no awards, judgments or disciplinary actions, applicable or associated with my name. I pledge to follow the Texas Lone Star Open Bid Calling Contest rules and adhere to any judgments or decisions.

PAYOUTS
 Top 5 will receive a custom made buckle.
 • GRAND CHAMPION: \$10,000 Trophy Saddle
 • Reserve: payout
 • 3rd Place: payout
 • 4th Place: buckle award
 • 5th Place: buckle award

REGISTRATION FORM:
 FULL NAME (print clearly) _____ CELL PHONE # _____
 EMAIL _____ CITY _____ STATE _____ ZIP _____
 MAILING ADDRESS _____
 PAYMENT: \$500 by (Dec-30) \$400 (Dec-30-Jan-24) *Fees non-refundable after Dec-30
 Check (MAIL TO TAA (FP)) Visa Mastercard AMEX
 CARD # _____ EXPIRATION DATE _____ SECURITY CODE _____
 CARD # _____ ZIP CODE FOR CARD BILLING _____
 CARDHOLDER NAME _____

Texas Auctioneers Association
TEXAS LONE STAR OPEN
Live Bid Calling Contest
Promotional Partner Options
January 30, 2022 | 4:30PM
 Amon G. Carter, Jr. Exhibits Building - Round Up Inn
 3400 Burnett-Fandy Dr., Fort Worth, TX 76107

AUCTION EVENT CATALOG ADS
 The TLSO catalog will be a full color 3.5 wide x 8.5 high, bound catalog. It will be available online 1 week prior to the event and printed for distribution at the event for all attendees and contestants. It will include contestant listing, item photos and resource information. It is linked via social media and the Fort Worth Stock Show & Rodeo. Total distribution in 2019: 2000+!
 Send ad in jpg or pdf format by Jan 4 to info@texasauctioneers.org.

Ad Size	Dimensions	Pricing	Ad Size	Dimensions	Pricing
<input type="checkbox"/> 1/4 Page	3.5 w x 2.125 h	\$125.00	<input type="checkbox"/> Inside Front Cover*	3.5 w x 8.5 h	\$750.00
<input type="checkbox"/> 1/2 Page	3.5 w x 4.25 h	\$250.00	<input type="checkbox"/> Inside Back Cover*	3.5 w x 8.5 h	\$750.00
<input type="checkbox"/> Full Page	3.5 w x 8.5 h	\$500.00	<input type="checkbox"/> Back Cover*	3.5 w x 8.5 h	\$1000.00

DIGITAL ADS
 TLSO Web Site Banner Sponsor* - only 2 available | \$500.00 each
 TLSO Facebook Ads - only 2 available | First Come First Serve | \$400.00 each
 *Available with Web Banner Sponsor or Cover Ad purchase only.
 *Will run September - February
 *Must have logo by Jan 4 (jpg or pdf)

GRAND CHAMPION AUCTIONEER SPONSOR
 Grand Champ | \$5000.00
 *Signage and recognition on website, catalog, livestream and intro at event. Full page ad in catalog & listing on champion page.
 *Will run September - February
 *Must have logo by Jan 4 (jpg or pdf)

LONE STAR SPONSORS
 Final Sponsors | \$1000.00 (max 10)
 *Signage and recognition on website and catalog. Listing on Champion prize check and quarter page ad in catalog.
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 Logo ad on livestream video & intro at event. Full page ad in catalog. Listing & recognition on signage & Facebook ads.
 Gold | \$1500.00
 Silver | \$500.00
 *Signage and recognition on website and social media.

REGISTRATION:
 NAME (print clearly) _____ EMAIL _____
 ADDRESS _____ CITY _____ STATE _____ ZIP _____
 I WANT TO BE LISTED IN THE CATALOG (NAME/EMAIL/CONTACT INFO) _____
 *Please mark selection above.
 Make Checks payable to: TAA
 Visa Mastercard AMEX
 TOTAL: \$ _____
 NAME _____ EXPIRATION DATE _____ SECURITY CODE _____
 ZIP CODE FOR CARD BILLING _____
 Please return this form via email to info@texasauctioneers.org or fax to: 888-394-1123.
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TLSO will be at the Fort Worth Stock Show & Rodeo!

January 30, 2022

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- Champion will receive \$10,000, trophy saddle and buckle!
- Visit www.TexasLoneStarOpen.com for details at our new location!
- How can you be a part of this exciting event to educate the public?
- To sponsor or volunteer, email info@texasauctioneers.org.



We look forward to everyone joining us at this new & fantastic venue!

DOES IT MAKE YOU *Nervous?*

By: Troy Robinett, PRI TAA President-Elect & TLSO Co-Founder

Does the thought of competing in the Texas Lone Star Open Bid Calling Contest make you nervous? GOOD, it should! You're going to be competing against some of the best Auctioneers in the country. Many of them State Champions maybe even International or World Champions. The thought of it SHOULD make you nervous! AND here's WHY you SHOULD STILL compete in the TLSO!

There can be NO personal or professional growth inside your comfort zone. Take a step back, think about the successful people you know? How many of them took risks? How many of them stepped outside of their comfort zone, sometimes way outside of it, and it paid off? Or maybe they even failed, BUT, they learned from it. They took that experience as an opportunity to better themselves. Every Auctioneer Champion you see has taken this step outside their comfort zone. Anyone you admire or look up to in the auction business has taken this step!

That's exactly what the Texas Lone Star Open is! An opportunity to take a step outside of what's normal for you. A chance to succeed, a chance to fail and a chance to grow personally/professionally and better yourself and your profession.



I'm speaking from experience! Every contest I have entered has MADE me a better Auctioneer. They make me nervous! My heart rate goes up just thinking about them! And, that's how I know it's right to keep competing. That's how I know whether first or last place I'm going to change for the better. I know with all my heart you will change for the better too!

We invite you to come compete in the Texas Lone Star Open. Take that step outside your comfort zone with us Sunday January 30th at the Fort Worth Stock Show and Rodeo at 4:30pm. All the details can be found on texasauctioneers.org or call me direct (817) 995-7509 with any questions you make have.

TO ENTER OR SPONSOR VISIT: www.TexasLoneStarOpen.com
****DEADLINE FOR PRINTED ADS IS JANUARY 4!****



Holiday Recipes FROM TAA

Sausage Rolls

INGREDIENTS

- Pan sausage (1 or 2 rolls)
- Velveeta Cheese—as much as you desire
- Frozen bread dough

INSTRUCTIONS

1. Thaw bread overnight in refrigerator or according to bag directions.
2. Brown sausage and drain.
3. Melt Velveeta (cubed) in browned sausage (add peppers and onion etc. as desired).
4. Roll out thawed bread dough and spoon sausage in middle all the way down and pinch back together thoroughly. Place (pinched side down) on greased cookie sheet pan and bake according to directions on bread dough bag.

Neiman Marcus Dip

INGREDIENTS

- 1 cup mayonnaise
- 1 cup shredded cheddar cheese
- 1 cup shredded mild Swiss cheese (e.g. Jarlsberg)
- 8 strips bacon, diced, fried until crispy and drained
- 1/3 cup sliced or slivered almonds, *toasted in the oven*
- 4 green onions, sliced
- 1/4 teaspoon freshly ground black pepper
- 1/4 teaspoon onion powder
- 1 teaspoon hot sauce (e.g. Tabasco), *optional for a touch of heat*

INSTRUCTIONS

1. Place all of the ingredients in a mixing bowl and stir until combined. Cover and refrigerate for at least 2 hours before serving to let the flavors develop. Let the dip sit at room temperature for 15-20 minutes before serving.
2. Serve with crackers, corn chips, slices of crispy bread, or veggies.

Frozen Hot Chocolate Martini

INGREDIENTS

- 4 (1-ounce) envelopes hot cocoa mix, divided
- 3 cups milk
- 3/4 cup vanilla vodka
- 6 cups ice
- 1/4 cup mini marshmallows, for garnish

INSTRUCTIONS

1. Empty 1 envelope hot cocoa mix onto a saucer. Put some water into another saucer. Dip the rims of 4 martini glasses into the water and shake off any excess. Dip them in the hot cocoa mix. (Save the remainder for garnish.)
2. In a blender, combine the remaining the hot cocoa mix, milk, vodka, and ice and blend until smooth. Divide the mixture among the prepared glasses and garnish with the marshmallows and remaining cocoa mixture.



PERSISTENCE PAYS OFF

By: Heather Kaspar, CAI, GRI, BAS, SRES TAA Board Member

I had asked an employee to run some reports for me. With Covid, we had to try some new things and pivot. It took me three months or more to make the decision to do that, but all that I was seeing as far as trends in buying and selling were pointing me in that direction.

We all operate differently, but one of my means of operation is to completely submerge myself into a new process; once it has met my qualifications and I pull the trigger on it.

Well, we doubled the number of auctions we did from the previous year by implementing. It was not an easy transition for me and there are still a lot of things that I would like to improve, but the bottom line is: it met the needs of the consumers and it allowed us to continue to operate with decreased overhead and increased volume.

Persistence... know the reason and know what you're after and commit to putting the time in. It pays off and it



continues to encourage you and those you work with.



On a completely different area of persistence, look at this mother scooter! Washington county buck, unofficially scored at 177.

Thank you to everyone for supporting TAA's 1st Annual Holiday Gathering in Belton - Dec 11 Weekend!





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WHY DO WE COMPETE AS Auctioneers & Ringmen?

By: **Scotty D. Gibbs, BAS, PRI, TCAP** TAA Board Member and 2021 Texas State Auctioneer Champion

Championship Contests in June, this article highlights a few of the reasons we compete as Auctioneers and Ringmen and what we gain in the process on our journey to a championship!

Because we grow through what we go through, we optimistically enter competitions year-after-year to continue to develop our skills and hone our craft as we mature as Auctioneers and Ringmen on our journey to a championship! Much like a priceless diamond developed from pure carbon in the mantle of the earth that has been exposed to extreme temperature and pressure, the competition process provides us with an encouraging amount of temperature and pressure to help us become the best we can be! Every time we step on stage in a competition, it gives us an opportunity to develop our stage presence, crowd interaction, voice control, breathing, introduction, sales skills, closing, etcetera, and ultimately helps us become better Auctioneers and Ringmen!

Competing as an Auctioneer and Ringman teaches us much about ourselves. Each of those lessons, both big and small, increase our insightfulness and help us grow. Each contest has only one winner and the other contestants fall short of victory, but the upside is that failure leads to success. When we fall short, it provides us with the motivation and opportunity to try again. The competitions where we learn and grow the most are not the ones where we make the finals, but the ones where we don't. Those are the ones that will cause us to spend a little extra time analyzing our score sheets as well as the judges' comments, analyzing our competition video, and taking ownership and responsibility for our results that lead us to implementing steps we need to take to improve for the next competition. In addition, it motivates us to watch the competition videos of other contestants, learn from the greats in every aspect of their performance from introduction to closing, benchmark our performance in relation to theirs, and make notes of improvement that will make us better tomorrow than we are today! We compete "with" each other while we compete "against" ourselves to create our personal-best performance ever!

The auction industry is a relationship-based business, and the competition process provides us with the opportunity to develop priceless relationships. Proverbs 27:17 proclaims: "As iron sharpens iron, so one person sharpens another". In order to make ourselves better, there is a mutual benefit in making others better through celebrating and showcasing the live auction method of marketing as we compete together in Auctioneer and Ringman contests in Texas and across the United States. As we compete with each other, we



become great friends who serve as mentors to each other, we encourage and praise each other, we want others to win because of the deep respect and care we have for each other, and we become treasured partners who depend upon each other to work auctions together throughout the year. When we reflect upon the lifelong relationships we have developed with other Auctioneers and Ringmen and the memories we have made during the competition process, we realize those relationships and experiences are the greatest gift and reward of all!

As Auctioneers and Ringmen, we are ambassadors for the auction industry, the live auction method of marketing, and our national and state associations. Every time we compete, it provides us with the opportunity to celebrate the live auction method of marketing, showcase the tremendous talent we have in the auction industry, and create a frenzy with the public that gets them excited about auctions and the live auction method of marketing! Just as we help each other to grow as Auctioneers and Ringmen, we help the Auction Industry grow with every auction conducted and every competition held in Texas and across the United States!

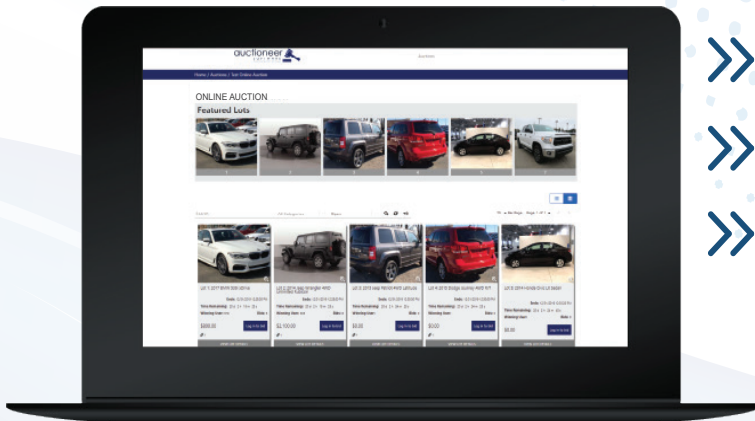
Lastly, competing as Auctioneers and Ringmen provides us with the opportunity to market and showcase our skills that can lead to employment opportunities! Every time we conduct an auction or compete, we are marketing ourselves to our next client in the audience. Do we have to win the competition to lead to an employment opportunity?

Absolutely not! Just like judges, everyone in the audience has an opinion regarding stage presence, crowd interaction, voice control, breathing, introduction, sales skills, closing, etcetera that impresses them. Our performance can resonate with someone in the audience that will be inspired to work with us or give us a referral! So, the next time you ask yourself, "Should I compete in this upcoming contest?", the answer is a resounding YES!



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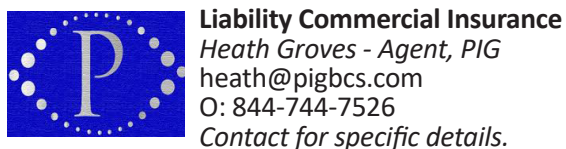
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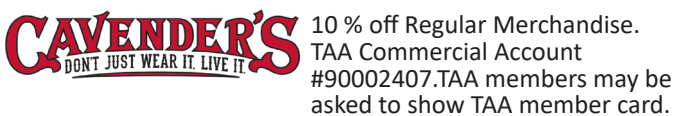
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CHAPLAIN'S MESSAGE: MIRACLES STILL HAPPEN

Alvin Kaddatz

Yvonne Jones called me to ask everyone to pray for Renee Jones. Renee had surgery in Houston on 10- 20-2021. She was recovering so she traveled to Gainesville to be with her mom (Yvonne). On 10-29, Renee had extensive internal bleeding. She had lost a lot of blood and had to be rushed to the hospital. She had a broken artery in her chest the doctor said if she had got there 15 minutes later, she probably wouldn't have survived. Praise God for answered prayer.



Thanks to all of you who are prayer warriors. Jesus states in scripture in Matthew 7 vs7

- 7 Ask, and it shall be given you; seek, and ye shall find; knock, and it shall be opened unto you:
- 8 For every one that asked receiveth; and he that seeketh findeth; and to him that knocketh it shall be opened.
- 9 Or what man is there of you, whom if his son ask bread, will he give him a stone?
- 10 Or if he ask a fish, will he give him a serpent?
- 11 If ye then, being evil, know how to give good gifts unto your children, how much more shall your Father which is in heaven give good things to them that ask him?

Jesus did numerous miracles. As we share our experiences with each other, we see that numerous miracles continue to occur every day. One of our friends had the Covid virus. She went to the doctor and her doctor refused to give her anything except vitamin C & zinc. She took some Ivomec & was well in 2 days.

Currently, Ivermectin has already been adopted by 25 percent of the world's countries to prevent and treat COVID-19. Bangladesh, where Ivermectin is broadly used in almost every home, enjoys a 99 percent lower per capita death rate from COVID-19 than the US. Bangladesh, with 160 million inhabitants, has half the US population. However, it has merely 10,000 COVID-19 deaths. Contrast that with nearly 580,000 US deaths in our country of 327 million. Some report 700,000.

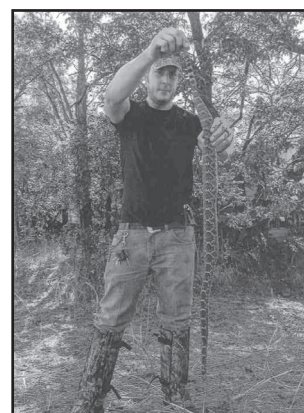
On October 19, we received this from Stan Young: "We are very thankful that today's surgery went well" Stan was giving us an update on Lou Ann. She is still having some health issues so continue to pray for her.

It is great to know when FCAI sends out emails with a prayer request, you respond. Praise God for all of you.

We wanted to wish each of you a very Merry Christmas! Join us in celebrating Christ's birthday.

- 6 And so it was, that, while they were there, the days were accomplished that she should be delivered.
- 7 And she brought forth her firstborn son, and wrapped him in swaddling clothes, and laid him in a manger; because there was no room for them in the inn.
- 8 And there were in the same country shepherds abiding in the field, keeping watch over their flock by night.
- 9 And, lo, the angel of the Lord came upon them, and the glory of the Lord shone round about them; and they were sore afraid.
- 10 And the angel said unto them, Fear not: for, behold, I bring you good tidings of great joy, which shall be to all people.
- 11 For unto you is born this day in the city of David a Saviour, which is Christ the Lord.
- 12 And this shall be a sign unto you: Ye shall find the babe wrapped in swaddling clothes, lying in a manger.
- 13 And suddenly there was with the angel a multitude of the heavenly host praising God, and saying,
- 14 Glory to God in the highest, and on earth peace, good will toward men.

We have killed several rattlesnakes in the past 3 months. Pictured is Robert Robertson, our nephew, with one he killed on our farm near Hillsboro.



continued on page 17

Chaplain's Message

continued from page 16

Gideon Bible

Kevin Lane, who does a 3: 16 devotional that we send out, was talking to a Gideon. The Gideon had been to a prison and a prisoner said he wanted a small testament. He told the Gideon he used the pages to smoke. The Gideon said he would give him a testament if he would agree to read each page before he smoked it. When the prisoner got to John 3: 16, he stopped smoking them.

We serve a great God! Praise God for answered prayer.

Prayer Requests

O.B Powers - Howe, TX
 Jim Bradford - Carrollton, TX (*Doug Bradford's Dad*)
 Allen Huegatter's Mom - Bowie, TX
 David Ashley Harbour - Dallas, TX
 Brenda Kaddatz - Hillsboro, TX
 Pat Storey - Early, TX
 Sandy Dunning - Plano, TX
 Bob Mitchell - Terrell, TX
 Kyle Mitchell - Terrell, TX
 Patti Franklin - Tomball, TX (*Jacquelyn Lemons-Shillingburg & Lori Lemons-Campbell's Mom*)
 Louise Long - Brady, TX (*Pat & Mike Long's Mother*)
 Renee Jones - Gainesville, TX
 Lou Ann Young - Olton, TX
 Doug Elich - Prosper, TX

Praise Reports

America's Auction Academy raised funds for FCAI at their last auction school.

A special thank you to Mike Jones and Lori Jones and the students. The next school will be January 21-28, 2022.

Go To Auctions provides the FCAI website.

TAA raised \$1308.91 for FCAI from the Fun Auction.

Soldiers Prayer List

Louis D. Tarver
 Sergeant Caleb Castro

People passed or lost loved ones that have gone to be with the Lord

Rudy Mayer - Lincoln, TX
 Shorty Ballard's Dad - Bryan, TX

TDLR

I recently had to deal with a complaint at TDLR. The complaint was resolved. Todd Kercheval assisted me. If you need assistance with a matter at TDLR, you can contact Todd or I.

Please renew your FCAI membership if you have not.

Support Our Veterans

Let us know if you have any deployed troops. We send packages to them.

"But thanks be to God, which giveth us the victory through our Lord Jesus Christ." – 1 Corinthians 15:57

"Be strong and courageous, do not be terrified, do not be discouraged, for the Lord your God will be with you wherever you go." – Joshua 1:19

If you would like to be on the FCAI e-mail list, send your e-mail address. Check our website or Facebook for praise reports, prayer requests, thank you notes, and obituaries. You can send contributions to FCAI, visit our website, or call 254-582-3000 with a credit card. Our address is: 535 HCR 4223, Hillsboro, TX 76645.

For online donations please visit www.fcai.org. All donations are tax deductible.

May God Bless You,
Alvin Kaddatz

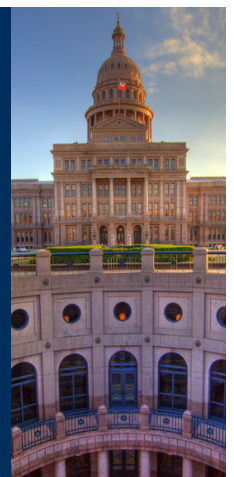
ATTN TAA: CONSIDER YEAR END POLITICAL DONATIONS

As 2021 ends, please consider personal donations to the TAA Political Action Fund. Give online: <https://texasauctioneers.org/members-information/aucpac-compfund-donations/> (Go to TAA web page under Membership Tab - PAC) OR mail to: TAA PAC, 2130 CR 100, Caldwell, TX 77836. Also please consider budgeting for a donation to the legislative action fund for 2022 prior to Sept 1, 2022. every dollar helps!

Thank you to everyone who donated for the 2021 Texas Session and with the help of TAA lobbyist, Todd Kercheval, and the TAA Sunset Task Force. As a result of everyone's actions, auction licenses were not removed and no other bills excluded auctioneers.

We will need to work with TDLR and legislators to propose revised licensing prior to January 2023 Texas Session. TDLR is responsible for leading the rewrite in conjunction with industry parties and associations to come up with a modernized effective license law.

2022 GOAL: TAA to raise \$20,000 for action fund to impact bill support and awareness in the legislature. We encourage every member to get to know their reps & senators. Volunteer or donate. We have spoken to Rep. Craig Goldman from Ft. Worth on the bill process and his office can assist us with actions needed for the 2023 Session. If every member gave \$50 - we can meet our goal! Help make a difference for the future of Texas auctions.



TAA MEMBERSHIP RENEWAL REMINDER!



Thank you to each of you for your support of the auction profession. **Membership is Jan 1- Dec 31.** With your input and commitment, TAA was able to continue education, networking and Texas legislature oversight during this challenging year.

Easy ways to renew by Feb 15:* \$30 discount to renew by 02/15!

- Online - www.texasauctioneers.org - under the Membership tab
- Mail - Watch for mailer to renew in December
- Download Form - download form from web and scan/fax/mail

Highlights for 2022:

- Jan. 30 TLSO Open Contest at Ft. Worth Stock Show & Rodeo
- June 16-17 TCAP Business & Marketing Classes
- June 17-19 TAA annual Meeting & State Contest
- Summer 2022 - FFA Partnership & Lectures at VATAT/FFA TX
- Fall 2022 - Goal to raise \$20k to revise license (TDLR/Legislators)

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Dear TAA Member:

We're excited to share that you now have access to health care insurance as a new benefit of your TAA membership. TAA has partnered with Woligo to extend options of health and personal coverage to you. Woligo specializes in offering Texas based insurance options. For health options:

Individual Health Insurance - Health insurance for the self-employed is critical. TAKE ADVANTAGE OF OPEN ENROLLMENT NOW – Open Enrollment for individuals and family for healthcare.gov **ends Jan 15th!** (Note after Jan 15, you must have a "qualifying life event" to enroll for this program or wait until Nov 2022.)

Small Group Insurance – Group insurance plans offer benefits to owners and easy process to review options for your needs.

Other telehealth and auxiliary options available. Get a quote today!

TAA Contact at Woligo: Rich Datz - rich.datz@camslns.com or cell 609-937-8398.

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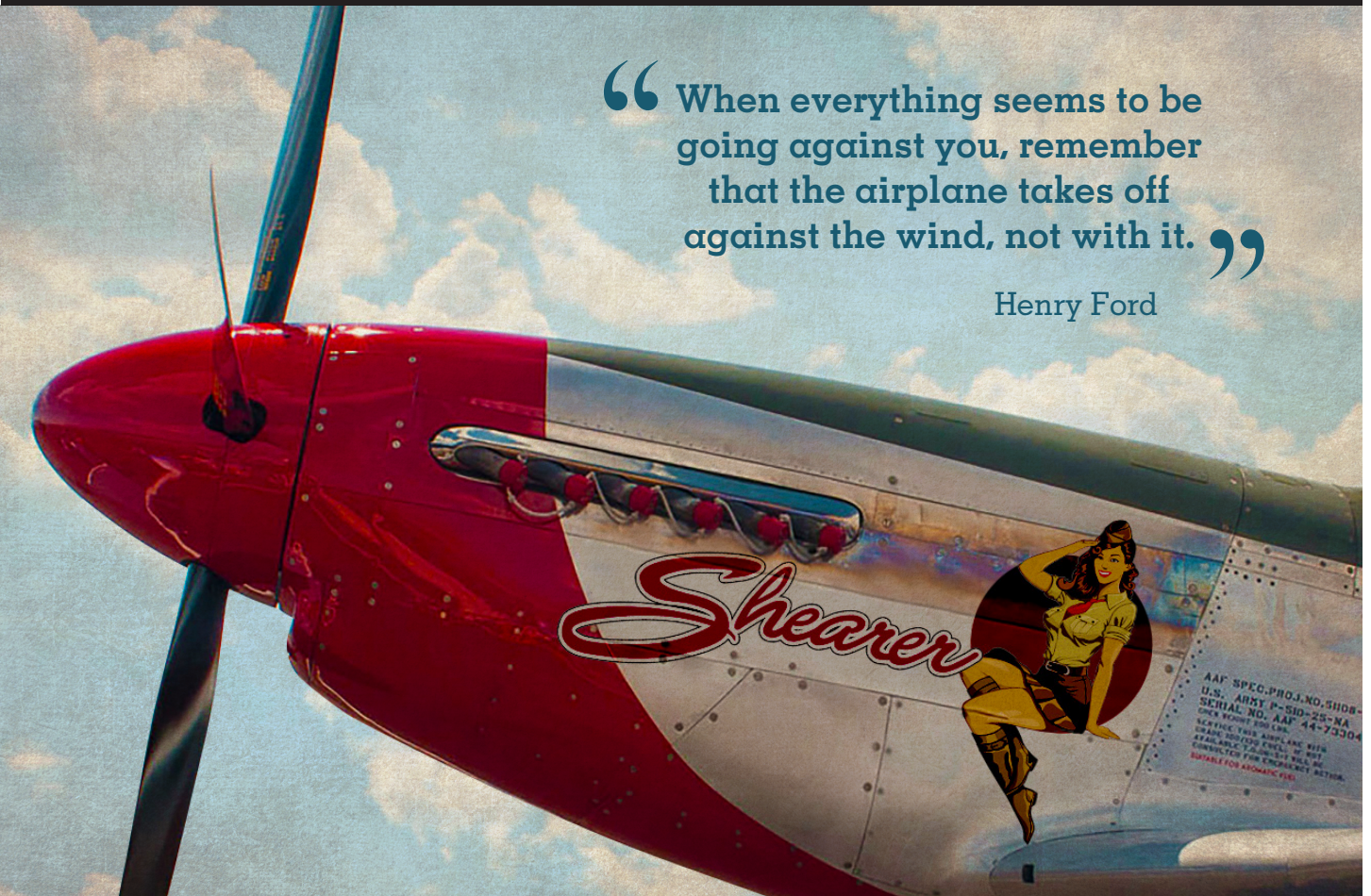
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Henry Ford



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