



TEXAS AUCTIONEER

2ND QUARTER // 2024

THE OFFICIAL PUBLICATION OF THE TEXAS AUCTIONEERS ASSOCIATION, INC.



Jarod Hamm (left) congratulated 2024 State Champion Jacob Long.



Jarod Hamm (left) congratulated 2024 State Ringman Hudson Sisk.



Jarod Hamm (left) congratulated 2024 State Team Jedd Trice and Blake Campbell.



2024-2025 Board of Directors take their oath to serve the association. Left to right: Tim Dietz, Wade Fisher, Jarod Hamm, Andy Dunning, Toya McLeod, Tracie Davis, Montie Davis, Trey Gallaway, Garrett Davis, Thomas Gallaway, Cody Shelley, Tom Patterson and Doak Lambert.

2024 TAA CONVENTION RECAP

The Texas Auctioneers Association (TAA) once again held our annual convention in June and as always it was an informational and fun time. Auctioneers, their families, and those affiliated with the industry came to Frisco, Texas for the three-day event.

President Jarod Hamm hosted the opening event, fittingly named the President's Reception, which provided an informal way to meet and greet and renew acquaintances. It was followed by the Kid's Auction and Fun Auction. The Kid's Auction, now in its second year, saw several youngsters stand up on the stage, command the microphone, introduce their item and sell it. Everyone in attendance agreed the auctioneering industry has a bright future with these young, interested participants. Each of them received a commemorative gavel.

This was followed by the Fun Auction, which is a major fundraiser for the TAA and is just what it is called—fun. Auctioneers from across the state sold and bought items as the night progressed.

The second day of the event started with a breakfast to honor those attending their first TAA Convention and serve as introduction to the association. The rest of the day was reserved for education, information and business building. Several topics were covered by presenters from across the country. These sessions were geared to assist auctioneers with specific aspects of auctioneering, having an auction business and included a session designed to cover legal aspects and new laws.

Friday evening featured the Rookie and State Contest, as well as the Team, Ringman, State Champion Contest Preliminaries. At the night's end, James Davidson, Fairfield, Texas was named the 2024 Texas State Rookie Champion and Tom Lester, Corsicana, Texas was chosen by the judges as the 2024 Texas Senior Auctioneer Champion.

The final day continued with more education, including a special presentation on benefit auction success.

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PRESIDENT UPDATE

DOAK LAMBERT TAA 2024-2025 PRESIDENT

Summer is upon us here in Texas, and as the temperatures continue to rise, so does the level of excitement and enthusiasm for the auction industry and this great association that we are all privileged to be part of.

Our convention in Frisco was a huge success, with attendance numbers approaching some of the best we have seen in recent memory. An event that size and scope takes a tremendous amount of effort, collaboration and planning. I would like to personally thank our entire board and our Executive Director, Stacy Fox and her staff for the great job they did pulling everything together. As we look ahead to the coming year, I am eager to build upon the foundation laid by those who have worked so hard this past year.

The foundational centerpiece of any association is the membership of said association. Not only should leadership focus on growing the membership by number, but equally important is ensuring the current members are being served and finding value in being a part of the organization. One of the great things about the TAA is the diversity our industry offers and the opportunities to find value in so many different places. Where one member might find the most value in the education classes offered, another member might find more value in the competitions and contests. One member might see more opportunities from networking with other auctioneers in our community, while another might find those opportunities to grow and improve themselves through running for a leadership position or working on one of the many committees the TAA has available for anyone who is willing to step up and serve.

The one common denominator that stands out to me in all these scenarios is GROWTH! Growth in the membership, growth in each member's knowledge of the industry, growth in your talent and ability, growth in the bottom line of your business and growth in yourself as a person.

Each member of this association brings unique talents, experiences and insights to our community, and I believe that by expanding our membership, and with that synergy, we can enrich our collective knowledge and have a more powerful influence within the auction industry.



Along with membership growth, I am committed to enhancing the value we provide to our current members. This includes expanding our educational offerings, providing resources to help navigate industry challenges, and creating networking opportunities that foster professional connections and friendships alike.

Whether you are a seasoned auction professional or new to the profession, I want you to know that your presence and participation are invaluable to the vitality of our association and our industry. Our next board of directors meeting is Sunday, August 18. We hope to use that time to plan, discuss and determine the best path to achieve these objectives. I strongly encourage each of you to become more actively involved by letting myself or any one of the other board members know of your ideas, feedback, expectations and your willingness to get involved to help make these ideas a reality. Whether through committee involvement, attending events, or sharing your expertise with others, your contribution is essential to our collective success.

As we head down this road together, your input will help guide our efforts to serve you better and propel the Texas Auctioneers Association to even loftier heights.

Thank you for your continued support, confidence and dedication to our shared profession. I look forward to working alongside each of you in the year ahead.

Doak Lambert
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TEXAS AUCTIONEERS ASSOCIATION

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TAA Convention Recap continued from page 1

The TAA Annual Membership meeting was also part of the agenda. The membership reviewed business items and elected leadership for the coming year. Officers for 2024-2025 are President: Doak Lambert; President-Elect: Trey Gallaway; First Vice President: Andy Dunning; Second Vice President: Cody Shelley; Secretary/Treasurer: Montie Davis. New Board Members elected to serve include Garrett Davis, Thomas Gallaway and Tom Patterson.

The convention concluded that evening with a banquet that honored outgoing President Jarod Hamm, named two members to the TAA Hall of Fame and awarded the TAA Scholarships, as well as State Champion Finals portion of the contests.

The TAA Scholarship was awarded to Karson McKenzie Adams, Waxachachie, Texas. She was sponsored by David Ray.

Joining the Texas Auctioneers Hall of Fame were inductees: Pat Long and Trey Gallaway.

Long of Brady, Texas was involved on state and national levels and served as the 1998 TAA President. He was also the 1994 TAA State and 2004 World Auto Champion. His auction career focused on car and equipment auctions.

Gallaway of Belton Texas owns and operates Central Texas Auction Services and is the current TAA President-Elect. In addition, his resume' includes 2010 Texas State Champion Auctioneer, 2013 World Champion Automobile Auctioneer, 2019 Texas Team Champion, 2022 Texas Team Champion and 2023 Texas Lone Star Open Bid Calling Contest Champion.

The evening's final event was to name the state champions for 2024 and those are Texas State Champion Auctioneer: Jacob Long, Canton, Texas; Texas State Ringman Champion: Hudson Sisk, George West, Texas and Texas State Team Champion: Jedd Trice, Valley View, Texas and Blake Campbell, Ferris, Texas.



Pat Long was inducted into the Texas Auctioneers Association Hall of Fame. He is pictured with family and friends.



Trey Gallaway was inducted into the Texas Auctioneers Association Hall of Fame. He is pictured with family and friends.



Top Photos Left to Right: Jarod Hamm (left) congratulated Texas State Rookie James Davidson; Jarod Hamm (left) congratulated Texas State Senior Champion Tom Lester; Kannon Robinett participated in the Kid Auctioneering Event; and Jake Anthony was a participant in the Kids Auctioneering Event.

Bottom Photos Left to Right: Bexley Shelley participated in the Kids Auctioneering Event; Our 2024 interns were (left to right) Presley Graves, an agricultural communications and media student at West Texas A&M and Adelynn McKeever, a finance major at Baylor University; Ferron Lucero sold in the fun auction; and Scott Drodgy (left) presented the TAA Scholarship to Karson Adams.



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YOUR 2024 STATE CHAMPION: JACOB LONG



Jacob Long was a last-minute entry into the 2024 Texas State Championship Auctioneering Contest and then almost talked himself out of competing. But not only did he show up and compete-- he now wears the state title for the next year.

"Various folks had suggested I enter the contest this year and I wrestled with the decision, but in the end I'm glad I showed up and competed. The TAA really supports auctioneers with business building programs at the convention and the contests themselves are such great learning opportunities. I applaud them for what they provide," he described.

Long lives in the East Texas town of Canton, with his wife, Sarah and son Levi, daughter Josie and another child on the way. He's an entrepreneur, as in addition to owning Long Shot Auctioneers, an equipment auction business, auctioneering seven

car sales a week, the Longs also operate a feed store and wholesale alfalfa and Bermuda grass hay business.

"I always wanted to be an auctioneer since I was a little boy. There are no auctioneers in my family, but it was something I wanted to do. I had enrolled in auction school while in my last semester of high school. It turned out that the school started on my high school graduation date. My mother insisted I do graduation. So for two years, I worked various jobs across farm and ranch businesses, but the desire to bid call was still there. So, in 2016, I graduated from Texas Auction Academy and started auctioneering," he said.

He came home from school and started Long Shot Auctioneers and he was hired to sell some of the cattle at a sale barn in Henderson, Texas. The self-described "risk taker" also started showing up at car sales, just watching and learning the nuances of that type of auction.

Today Long Shot conducts four live auctions a year and about the same number of online sales. Long sells one car sale from his office at home on Mondays, then sells six more in the Metroplex on Tuesday-Friday. Then there's the management of the feed store and hay business. His dad runs the store day to day and wife, Sarah is involved in their businesses in many capacities.

This wasn't Long's first TAA contest, as he had previously been named Rookie Champion and had made the top five one year.

Long also had praise for the members of TAA and how they work to encourage and challenge auctioneers to grow their businesses and for how the association works to promote the live auction method of marketing.

"Becoming a good bid caller is a lifetime of work. You must get better every day and I'm grateful for the opportunities to do that and winning this title inspires me to continue getting better," he concluded.

TAA ANNUAL CONVENTION AND CONTEST CLERK AND ITEM MANAGEMENT PROPOSAL

Below are parameters needed for the management of all auctions during the TAA Annual Convention & Contest. Please submit your best bid to support this event.

The 2025 convention will be held June 12-15, 2025, in Fort Worth, Texas.

CRITERIA:

1. Bidder must be in good standing with the Texas Auctioneers Association and the State of Texas.
2. Bidder must provide all staff and equipment/software necessary to cover the event. TAA can provide back-up manual receipts as needed. Bidder's software must be able to link with TAA's merchant account or provide your own.
3. Additional consideration will be given to software that can also provide meeting registration functionality and/or integrate with a registration platform.

RESPONSIBILITIES:

1. Item check-in
2. Photos of items for virtual platform – coordinate with Audio Visual Committee
3. Clerk auction for three nightly events
4. Clerk auction for potential Thursday FFA auction (potentially new for 2025!)
5. Item management & buyer pick-up – logistics change year to year, but plan for the auction item room to be separate from each live auction.
6. Check-out for three nightly events — check-out needs to be available during the event as well as after. – Be prepared for late nights as auctions can often run after midnight.
7. Check-out/item pick up on Sunday morning from 8 a.m. to 10 a.m.
8. Coordinate with TAA staff for unclaimed and unpaid for items.
9. Provide TAA staff with timely reports.

DON'T FORGET TO INCLUDE:

1. Transportation / housing costs, if necessary. Some meals are included. Confirm any questions with TAA office.
2. Bidder should bid this event as a package that covers three days as needed. The below grid is an estimated agenda, and subject to edit. NOTE: Bidder can request TAA volunteers, but must note this in bid.

HOW TO SUBMIT BID:

Bids are accepted through email only to stacy@texasauctioneers.org. Bids must be turned in by **September 30, 2024**. Notifications will be made on or before November 1, 2024.

SCHEDULE:

Schedule estimate: auctions normally end by 11 p.m., but estimate late

- Thursday: 8 a.m. – 5 p.m.: potential FFA contest (times TBD)
1 p.m. – 6 p.m.: Item check-in, take and upload photos, monitor items
6 p.m. – 11 p.m.: Clerk fun auction, check-out (2 cashiers recommended)
- Friday: 8 a.m. – 2 p.m.: Item check-in, take photos, monitor items, check-out
5 p.m. – 12 a.m.: Clerk auction, check-out
- Saturday: 10 a.m. – 6 p.m.: Check-out, monitor items
6 p.m. – 12 a.m.: Clerk auction, check-out
- Sunday: 8 – 10 a.m.: Check-out, item pickup

Please note: If you under bid, any additional cost or staffing will be deducted from your final payment. Contact the Texas Auctioneers Association at www.texasauctioneers.org or stacy@texasauctioneers.org.

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FRIENDS WE WILL MISS

DON FLUSCHE

Wednesday June 5, 2024, Donald Joseph "Don" Flusche gained his wings surrounded by family. Rosary/visitation was held June 23rd, with Mass of Christian Burial, June 24th, in Muenster, Texas.

He was born July 27, 1938, in Pilot Point, Texas and attended Sacred Heart Catholic School 1st-8th grades. He is a life-long member of the Sacred Heart Catholic Church.

Shortly after graduating from Muenster Public High School in 1956, he volunteered along with Tom Herr for the U.S. Navy, graduating from boot camp training in San Diego, California, three months later. The next assignment was to be enrolled in machinist mate training at the Great Lakes Naval Training center near Chicago, Illinois, where he graduated with high honors. Then it was off to Norfolk, Virginia and Baltimore, Maryland, where he was privileged to be one of the few onboard the USS Mauna Kea AE22 when she was put into commission. During the two-year tour of duty on the same ship he visited 17 foreign countries.

Early on his first job was working with his father at JP Flusche Pipe & Salvage, where they started a welding business. After graduating from Nashville Auction School and Cooke County Jr College Real Estate School both in 1968, Flusche began his business Don Flusche Real Estate and Auction. A former member of the Texas & National Auctioneers Associations. He served as a director of the TAA for nine years where he was on the Governor's Committee to rewrite the present Texas Auctioneer Laws. He continued a prosperous auction, real estate and entrepreneurial career for over 55 years.

Flusche is and Claudia Jean (Scott Stalder); nine grandchildren, ten great-grandchildren. Brothers; David Sr. (Wanda), Harold (Jeannine), Tom (Judy) and Jack (Linda) Flusche. Sisters; Clara Hermes, Marge Clement and Sue (Herbert Fisher), numerous nieces, nephews and cousins. survived by daughters; Connie Jo (Robert Walsh); Cathy Jane (Kevin Pollard)



PATRICIA SWIGERT

Patricia Rogers Swigert, passed away at home on July 20, 2024, in Caldwell, Texas. She was born on August 28, 1947, in Houston, Texas, to Orville and Evelyn Rogers.

Swigert graduated from John H. Reagan High School in 1965 in Houston. She went on to earn a psychology degree from Sam Houston State University in 1970. She married her college sweetheart, Jim Swigert on July 25, 1970, in Houston. Over the next several years the couple lived across Texas eventually settling in the Brazos Valley. Swigert worked at Texas A&M University as a graduate student advisor for several departments. In 1992, she went back to earn her master's degree in educational administration from Texas A&M allowing her to receive her much-desired degree from Texas A&M and her Aggie Ring she wore proudly. She retired from Texas A&M University in 2014 from the College of Biochemistry and Biophysics.

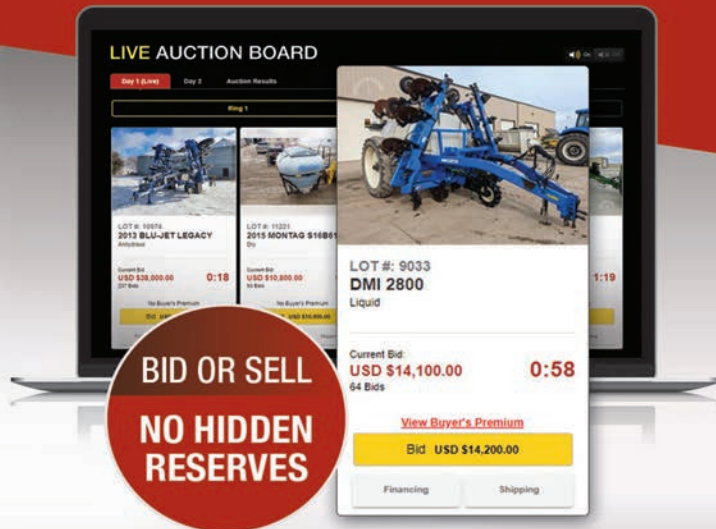
She and Jim were members of First Baptist Church of College Station. After relocating to Caldwell in 2005, they attended First Baptist Church of Caldwell. Then the couple helped start the Burleson County Cowboy Church in Caldwell where she was involved with the chuckwagon team and the greeting team until her death.

She is survived by her husband Jim Swigert, her children Scott Swigert (Jennifer), Tami Scott (Bentley), and Lance Swigert. Her grandchildren Kaleb, Jayden, and Kayden Swigert; Spencer and Annabelle Scott; and Addyson Swigert. She is also survived by her sister and brother-in-law, Carol Winburn (Horace), as well as many nieces, nephews and cousins.

A memorial service to celebrate her life was held Thursday, July 25th at Burleson County Cowboy Church (BCCC), 300 CR 169, Caldwell, Texas 77836. In lieu of flowers, donations may be made to the BCCC Building Fund.



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CHAPLAIN'S CORNER | NEWS FOR YOU

ALVIN KADDATZ



PRAISE GOD FOR OUR FRIENDS

We had another auctioneer who went to be with the Lord on July 20, 2024. Our good friend, Pat Swigert was called home. She faithfully served the Fellowship of Christian Auctioneers International (FCAI) and attended our prayer meetings at TAA. It was a blessing that she was at the TAA Convention.

Another good friend who went to be with the Lord was O.C. Mangold. O.C. served as FCAI President for many years. O.C. is President Emeritus and lived in Wabasha, Minnesota.

Pray for all of the families whose loved ones have gone to be with the Lord Jesus gives the promise of eternal life.

John 11:25-26

25 Jesus said unto her, I am the resurrection, and the life: he that believeth in me, though he were dead, yet shall he live:

26 And whosoever liveth and believeth in me shall never die. Believest thou this?

Then in verse 35, scripture states, "Jesus wept", Jesus had lost his friend, Lazarus. Jesus had come to comfort his friends, Mary and Martha who had lost their brother.

TAA CONVENTION



Pictured are the ones who attended the worship service on Sunday morning following the TAA Convention. John Sisk sang praises to start off the service.

America's Auction Academy was recognized for their contributions to FCAI. Each class designates fun auction proceeds to FCAI. America's Auction Academy team have signed up numerous members and have sold hundreds of FCAI lapel pins. A special thank you to Lori Jones and Mike and Sheryl Jones. Travis Kaddatz gave a presentation on his trip to Israel in April with Acts of Mercy. His team worked with a youth camp for a week. They also helped farmers with their crops. There is a shortage of workers to work on the farms after October 7, 2023. Travis thanked America's Auction Academy and all the auctioneers who made donations for his mission trips.



Travis Kaddatz helping farmers in Israel.

Congratulations to FCAI members Trey Galloway & Pat Long who were inducted into the TAA Hall of Fame (HOF).

Congratulations to FCAI members Hudson Sisk, who won the Texas Ringman Champion and Tom Lester who won the Texas Senior Champion.

Denton Lambert son of Wendy and Doak Lambert just returned from Southeast Asia. He and his team distributed Bibles in several closed countries where Bibles in these countries forbids or severely restrict official missionary activity.

Wade Fisher was in an accident. From the photos of the pickup, Wade should have been seriously injured. Wade is doing fine and was at the Texas Auctioneers Convention (TAA) assisting with the sound and visuals.

FCAI members raised \$3,520 at the TAA convention. This does not include items sold in the TAA Fun Auction that were designated for FCAI.

FCAI TEXAS PRAYER LIST

Tommie McDonald, Tyler, TX
Michael Garcia-Rockport, TX
Ryan Lystad, Terry & Lou Ann Water's son-in-law, Aledo, TX
Bob Mitchell, Terrell, TX
Brenda Kaddatz, Hillsboro, TX
Kyle Mitchell, Terrell, TX
Sandy Dunning, Plano, TX
Yvonne Jones, Gainesville, TX
Renee Jones, Gainesville, TX
Lou Ann Young, Olton, TX
Stan Young's Mother, Olton, TX
Mike Jones- McKinney, TX
John & Kelly Nutt's daughter, Jordan Nutt May- AR
Rick & Cindy Stroud's son, Ross Stroud, Boerne, TX
Forres Meadows- Boerne, TX
Doug Bradfords- dad Jim Bradford, Carrollton, TX
Teresa Murihead, Hubbard, TX
Brett Thomas, Mt. Pleasant, TX
Doug Elich, Prosper, TX
Jeff Dunning Sr. Carrollton, TX
Luis Camacho, Jr.- Wharton, TX
Jedd & Neil Trice's family – Valley View, TX
Trent Galloway-mission trip to Kenya
Reese Loftin and his wife- mission trip to Croatia
Alice Connour – Alzheimer's, 94 years old
Ed Brooks, McLean, TX
Jim Little, Amy Assiter's Dad, Canyon, TX

Chaplain's Corner continued from page 12

PRAYER REPORTS

Brett Thomas was able to go home March 4, 2024.

Travis Kaddatz- Returned home safe from Mission trip to Israel.

Stan Young- Olton, TX Cancer free

Denton Lambert- Returned home safely from mission trip in Southern Asia

Wade Fsher- Doing ok after vehicle accident.

THOSE WE HAVE LOST

Donna Trice, Valley View, TX

Pat Swigert, Caldwell, TX

OC Mangold, Wabasha, MN

Don Flusche, Muenster, TX

Cora Hammer-Cindy Stroud's stepmother

Linda West Johnson-Granbury, TX

SOLDIER PRAYER REQUEST

Jonathan D. Samuels

Tiffanie N. Mondina

As our election comes up, make sure and vote. Check the candidates out and see what they stand for. I would encourage you to vote Biblical values. Texas Values has a list of candidates they support. You can also go to ivoteguide.com.

IN CLOSING

Memorials may be sent to FCAI. Thank you to those who have sent memorials.

But thanks be to God, which giveth us the victory through our Lord Jesus Christ. 1Corinthians 15:57

Be strong and courageous, do not be terrified, do not be discouraged, for the Lord your God will be with you wherever you go, - Joshua 1:19

If you would like to be on the FCAI e-mail or text list, send your e-mail address or cell phone number.

Check our website, Facebook, for praise reports, prayer requests, thank you notes, and obituaries. You can send contributions to FCAI, visit our website, or call 254-582-3000 with a credit card. Our address is: 535 HCR 4223, Hillsboro, Tx 76645. For online donations please visit; www.fcai.org All donations are tax deductible.

May God Bless You,
Alvin Kaddatz

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Congratulations JUNE 2024 GRADUATES!

(Row 1 Sitting); John Schultz, Instructor, Grand Meadow, MN; Patrick Jones, Austin, TX; Katy Hubener, Duncanville, TX; Bess Marwitz, De Leon, TX; Mary Speranza, Dallas, TX; Alex Ackel, Cedar Park, TX; Rich Schur, Instructor, Monument, CO. (Row 2) Mike Jones, School President/Director, McKinney, TX; Trey Gallaway, Instructor, Belton, TX; Trent Gallaway, Belton, TX; Trevor Burford, Wichita, KS; Gerald Durham, Azle, TX; Riley McChesney, Kronau, Saskatchewan; Tim Stevens, Tulsa, OK; Bobby Langford, Amarillo, TX; Walter Grant de Assis, Clarendon Hills, IL; Lincoln Sanger, Glenwood, AR; Lori Jones, School VP/Administrator, North Richland Hills, TX. (Row 3) Jonathan Collins, Sapulpa, OK; Johnny Petty, Adrian, TX; Jon Holverson, Bellaire, TX; Wendell Iglehart, Loraine, TX; Jake Mullens, Ringold, OK; Hoyt Ivey, Sherman, TX; Garrett Reed, Gause, TX; Matt Dunich, Pueblo, CO.

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